# NORTHWOOD COMMUNITY DEVELOPMENT DISTRICT CONTINUED BOARD OF SUPERVISORS MEETING JANUARY 29, 2018

# NORTHWOOD COMMUNITY DEVELOPMENT DISTRICT AGENDA JANUARY 29, 2018 at 6:30 p.m.

Northwood Clubhouse located at 27248 Big Sur Drive Wesley Chapel, Florida, 33544

District Board of Supervisors Vice Chair Karen Uhlig

Supervisor Mimieaux Kilpatrick
Supervisor Brian Quigley
Supervisor Barbara Cruz
Supervisor Vacant

**District Manager** Meritus Debby Nussel

Property Manager Northwood On-Site Manager Josue Marquez

**District Attorney** Straley & Robin, P.A. Vivek Babbar

**District Engineer** Stantec, Inc. Tonja Stewart

#### All cellular phones and pagers must be turned off while in the meeting room.

The meeting will begin at **6:30 p.m.** with the fifth section called **Audience Questions and Comments on Agenda Items**. Each individual is limited to **three (3) minutes** for such comment. The Board is not required to take action at this time, but will consider the comments presented as the agenda progresses. Following public comment, the meeting will proceed with the sixth section called **Vendor and Staff Reports**. This section will allow Vendors and District Engineer and Attorney to update Board on work and to present proposals. The seventh section is called **Business Items**. This section contains items for approval by the District Board of Supervisors that may require discussion, motions, and votes on an item-by-item basis. The eighth section is called **Consent Agenda**. The Consent Agenda section contains items that require the review and approval of the District Board of Supervisors as a normal course of business. The ninth section will be **Management Reports**. This section allows the District Manager and Staff to update the Board of Supervisors on any pending issues that are being researched for Board action. Occasionally, certain items for decision within this section are required by Florida Statute to be held as a Public Hearing. In the event of a Public Hearing, each member of the public will be permitted to provide one comment on the issue, prior to the Board of Supervisors' discussion, motion, and vote.

The tenth section is called **Supervisor Requests**. This is the section in which the Supervisors may request Staff to prepare certain items in an effort to meet the District's needs. The final section is called **Audience Questions**, **Comments and Discussion Forum**. This portion of the agenda is where individuals may comment on matters that concern the District. The Board of Supervisors or Staff is not obligated to provide a response until sufficient time for research or action is warranted.

Pursuant to provisions of the Americans with Disabilities Act, any person requiring special accommodations to participate in this meeting is asked to advise the District Office at (813) 397-5120, at least 48 hours before the meeting. If you are hearing or speech impaired, please contact the Florida Relay Service at 1 (800) 955-8770, who can aid you in contacting the District Office.

Any person who decides to appeal any decision made by the Board with respect to any matter considered at the meeting is advised that this same person will need a record of the proceedings and that accordingly, the person may need to ensure that a verbatim record of the proceedings is made, including the testimony and evidence upon which the appeal is to be based.

Agendas can be reviewed by contacting the Manager's office at (813) 397-5120 at least seven days in advance of the scheduled meeting. Requests to place items on the agenda must be submitted in writing with an explanation to the District Manager at least fourteen (14) days prior to the date of the meeting.

#### Northwood Community Development District

#### Dear Board Members:

The Continued Regular Meeting of the Board of Supervisors of the Northwood Community Development District will be held on **Monday, January 29, 2018 at 6:30 p.m.** at the Northwood Clubhouse, located at 27248 Big Sur Drive, Wesley Chapel, Florida, 33544. The agenda is included below.

#### PLEDGE OF ALLEGIANCE

- 1. CALL TO ORDER
- 2. AUDIENCE QUESTIONS AND COMMENTS ON AGENDA ITEMS
- 3. VENDOR AND STAFF REPORTS
  - A. District Counsel
  - B. District Engineer
- 4. BUSINESS ITEMS

4. DUSINES	5 I LEWIS		
A. Di	scussion on LMP Payment and OLM InspectionT	Cab 01	Page 04
B. Dis	scussion on Landscape Maintenance Proposals		-
1.	Amazing Service Group	Γab 02	Page 08
2.	Brightview Landscape	Гаb 03	Page 73
3.	Buccaneer Landscape Management	Γab 04	Page 93
4.	Greenview Landscaping, Inc	Γab 05	Page 124
5.	Green Expectations Landscaping	Γab 06	Page 139
6.	Yellowstone Landscape	Γab 07	Page 191
C. Ge	neral Matters of the District		
5. CONSEN	Γ AGENDA		
A. Co	onsideration of Minutes of the Board of Supervisors Meeting December 11, 2017	ab 08	Page 230
B. Co	onsideration of Operations and Maintenance Expenditures December 2017T	ab 09	Page 237
C. Review of Financial Statements Month Ending December 31, 2017Tab 10 Page 29			

- 6. MANAGEMENT REPORT
  - - 1. Community Inspection Reports
      - i. Asset Inspection
      - ii. LMP Service Communication Reports
      - iii. Aquatics Report
      - iv. Clubhouse Calendar
    - 2. Sheriff Report
- 7. SUPERVISOR REQUESTS
- 8. AUDIENCE QUESTIONS, COMMENTS AND DISCUSSION FORUM
- 9. ADJOURNMENT

We look forward to seeing you at the meeting. In the meantime, if you have any questions, please do not hesitate to call us at (813) 397-5120.

Sincerely,

Debby Nussel District Manager **From:** Brian Mortillaro [mailto:Brian.Mortillaro@Imppro.com]

**Sent:** Friday, January 12, 2018 8:11 AM

**To:** Gene Roberts <gene.roberts@merituscorp.com>

**Subject:** 6 Items

Good morning Gene,

I have a few items....

- 1. First, Sam is no longer the Account Manager for the Northwoods property. I believe this change will be best for short term resolutions and long term performance. I will be your point of contact for now until we re-assign another Account Manager to the property. I will be handling the weekly service and mowing crews with the assistance of Jose Planas (Production Manager). I will also be in charge of the atonements and proposals with the assistance from our Enhancement Manager Steve Small. I am confident you will observed a big difference in the appearance of your property by next inspection.
- 2. The first attached picture (computer rendering) is the work that will be completed at both monuments at the County Line Rd entrance. The plants in the front of the monument are Liriope (dark green) and Flaxlilly. We will leave the Pink Ties (Red Sister) on each side of the lettering. We trimmed them back so the lettering is completely visible. The Ligustrum and Philadandrum were cut back. The Philadandrum will grow back and fill in with time. We have had a number of plants fail in these areas. We feel these will do well and as the property continues to improve, we can discuss more additions. We will add new mulch to both areas as well. This is an atonement with no charge to you.
- 3. As we discussed last week, our staff is on site today. I will continue to service the property 2 times a week (Mon. and Fri.) until the majority of the items on the inspection list and my list are complete. I used the word "majority" because items like turf weeds will be an ongoing battle for a longer period of time. I will make certain the turf is treated with herbicides, insecticides (if needed) and fertilizer to strive for improvement each week.
- 4. Also, I am including an additional crew member on the service days. This person with work with the crew and also act as an on site trainer to assist me in training the crew for better results.
- 5. We counted 25 stumps in the beds and other areas. We can give you a verbal quote first for all of them to be removed. If you would like to start with a portion of them, we will walk with Josues to single out which ones are more of a priority, mark them with a flag or paint and then submit a proposal.
- 6. There are 2 dead palms (pics attached) which I will send a proposal for removal soon.

Have a good weekend,

#### **Brian Mortillaro**

Pasco Branch Manager

O: 813.406.4465 | F: 813.406.4943 | T: 877.LMPPRO1 Brian.Mortillaro@Imppro.com | www.Imppro.com





Debby,

First, Happy New Year to you.

Second, I wanted follow up on last week's Northwood CDD Inspection and the second successive failure of LMP to service the property and adhere to the terms of the Standards and Specifications. I want to review with you the discussion Gene Roberts and I had as to the need to protect the CDD's interest by withholding more than the 25% Performance Payment.

By their own admission, LMP had zero activity on the property during the week of December 25. If you review the Frequency schedule and the costs applied to the service lines of 52 week management, it was discussed that Meritus could reduce the billable amount, identified as the base amount by 1/52 for the following services:

- 1. Debris
- 2. Plant Pest
- 3 Turf Pest Control
- 4. Turf Weed Control

Also, Irrigation management is scheduled for monthly but the service, critical during time of freeze, was not managed. I would suggest a proration of one quarter of one/twelfth. The objective is to recapture the costs of services which were not delivered independent of the quality issues.

Given the Board's consideration of the solicited bids and the tendency for contractors to know that their site is out to bid, I would suggest in the written notice to LMP that complete warranty repair be completed by the end of their service be asserted very clearly. As a result, terminal payment should be held or reduced until repair of the damage is complete.

I have attached a copy of the current contract and please give me a call if I can assist in any way.

Regards,

Paul Woods OLM, Inc. 813-352-6670 Pwoods@olminc.com

Get Outlook for iOS

From: Melody Limbaugh

**Sent:** Friday, January 5, 2018 10:42:21 AM

To: Paul Woods

**Subject:** NORTHWOOD LMP Contract 9.15.15





# LANDSCAPE MAINTENANCE PRESENTATION for

Northwood CDD Wesley Chapel, Florida



**RE:** Introduction

**Amazing National Service Group** understands that each property has its own needs and uniqueness, and we are confident we can meet and exceed your expectations. **ANSG** is a multi-million dollar company headquartered in Arizona with a local office in Tampa. During the short time we have been in the Tampa area we have accumulated an impressive portfolio of properties and communities. (References included in this presentation)

Our management team has many years of experience managing large and prestigious Commercial Properties, Community Development Districts and Homeowners Associations throughout the metropolitan Tampa area. We understand the needs, desires and requirements of any community or office park. We also realize that a Single Point of Contact works best for all parties, especially to communicate effectively with you and your staff. With this in mind, **ANSG** provides experienced, trained people and necessary equipment to meet and exceed the expectations of our customers.

Our experience in maintaining large multi-family communities where scope and detail is the primary focus translates into a better understanding of the property demands, the personnel required, and the tools and training needed to maintain the property at a high appearance level. **ANSG** delivers a team of experienced professionals dedicated to the careful stewardship of the landscape and its enduring beauty and value.

Our goal is always to exceed our customers' expectations with outstanding delivery of landscape installation and maintenance services. "The Triple Win" (Customers Win, Employees Win, Company Wins) To God be the Glory.

Respectfully,

Danny Hutcheson

President

Phone: (813) 895-8110

Email: Danny@LandscapeAmazing.com



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# NORTHWOOD COMMUNITY DEVELOPMENT DISTRICT

EXTERIOR LANDSCAPE MAINTENANCE SPECIFICATIONS & CONTRACT

# EXTERIOR LANDSCAPE MAINTENANCE SPECIFICATIONS & CONTRACT

# NORTHWOOD CDD

# Owner:

# NORTHWOOD COMMUNITY DEVELOPMENT DISTRICT

#### OLM, INC. ORNAMENTAL LANDSCAPE MANAGEMENT KENNESAW, GA

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#### **EXHIBIT "A"**

#### SERVICE DESCRIPTION AND SPECIFICATIONS

The indications for Unit Price Line Items after each specification correspond to the Landscape Maintenance Itemized Bid Form and Seasonal Plant Maintenance Itemized Bid Form - Exhibit "B" and are to be performed to the frequencies specified.

#### I. ST. AUGUSTINE TURF MAINTENANCE

#### A. Mowing

Turf shall be cut at a height of two (2) to five (5) inches as conditions dictate. No more than one third of the grass blade is to be removed when cutting. Contractor shall be responsible for controlling excessive grass clippings within turf or mulched bed areas. Mower discharge into pond surfaces is prohibited. (Unit Price Line Item: Mow)

#### B. Edging

Contractor shall be responsible for edging all curbs, walkways and turf bed lines with a metal blade edger. All completed edges will have a perpendicular appearance between turf and hardlines, and turf and bedlines. An angled or beveled appearance of hardlines or bedlines is unacceptable. Weedeaters are not to be used in edging.

Blowers will be used to clean sidewalks, curbs, and streets of organic material caused by mowing and edging. (Unit Price Line Item: Edge Bedlines/Edge Hardlines)

#### C. Fertilization

Contractor shall have full responsibilities of determining the proper formulations and rates of all fertilizers to maintain healthy vigorous turf. Contractor shall be expected to apply any minor nutrients necessary to maintain a healthy turf. (*Unit Price Line Item: Turf Fertilization*)

#### D. Fire Ant Control

Contractor shall be responsible for the control of fire ants throughout maintained areas. Mounds are to be removed and soil leveled to previous grade after fire ants have been killed. (Unit Price Line Item: Fire Ant Control) (Per DM: Spot Treated only)

#### E. pH Adjustment

Contractor is responsible for adjusting improper pH by applying dolomitic lime or elemental sulfur to maintain optimal soil alkalinity. (Unit Price Line Item: pH Adjustment)

#### F. Insect and Disease Control

Contractor shall be responsible for weekly inspections of the entire property and treatment of any insect or disease related problem, including but not limited to Grey Leaf Spot, Brown Patch, Take All, Mole Crickets, Chinchbugs, and Grubs. Turf areas destroyed by insects and/or fungus shall be repaired with sod at Contractor's expense. (Unit Price Line Item: Insect/Disease Control)

#### G. Water

Contractor shall be responsible for damage to items that were not reported to the Owner in writing, and will be responsible for replacement of these items.

Contractor shall be responsible for monitoring the moisture levels in turf areas and reporting any problems, in writing, that may be present during the maintenance visit.

Contractor shall not be responsible for the hand watering of any turf area unless plant material is under additional warranty. (Unit Price Line Item: Irrigation Management)

#### H. Turf Weed Control

All turf is to be maintained to control and strive to eliminate weeds. The program will include pre-emergent, post emergent, and mechanical weed control methods. (Unit Price Line Item: Turf Weed Control)

#### I. Monofilament Trim

After each mowing operation Contractor shall use a weedeater or similar machine to trim grass and/or weeds that cannot be moved with large machinery. (*Unit Price Line Item: Monofilament Trim*)

#### II. SHRUB AND GROUNDCOVER MAINTENANCE

#### A. Pruning

All shrubs shall be hand pruned to remove dead and/or damaged wood to allow for natural development of plant material, and to create the effect intended by the Consultant and Owner.

Pruning shall be performed through the growing months to keep the plant material aesthetically pleasing and within its boundaries.

Deep hand pruning and/or structure pruning should be performed once a year during the dormant months. Structure pruning shall be defined as using hand pruners, hand saws, and/or loppers to prune old wood and prune behind multiple breaks to maintain proper proportions, promote interior growth, and an aesthetically pleasing appearance. Removal of up to 50% of the height and foliage of plants shall take place during these prunings, which will occur no more than once per year. (Unit Price Line Item: Shrubs or Groundcover Trim)

#### B. Fertilization

Contractor shall have full responsibilities of determining the proper formulations and rates of all fertilizers to maintain healthy vigorous shrubs. Contractor shall be expected to apply any minor nutrients necessary to maintain healthy shrubs. (Unit Price Line Item: Shrub Fertilization)

#### C. pH Adjustment

Contractor is responsible for adjusting improper pH. (Unit Price Line Item: pH Adjustment)

#### D. Insect and Disease Control

Contractor shall be responsible for weekly inspections of the entire property and treatment of any insect or disease related problems. (Unit Price Line Item: Insect/Disease Control)

#### E. Water

Contractor shall be responsible for monitoring the moisture levels in bed areas and reporting any problems, in writing, that may be present during the maintenance visit.

Contractor shall be responsible for damage to plants that were not reported to the Owner in writing, and will be responsible for replacement of these items.

Contractor shall not be responsible for the watering of any shrub or groundcover areas unless plant material is under warranty. (Unit Price Line Item: Irrigation Management)

#### F. Bed Weed Control

Weeds shall be controlled in bed areas by mechanical, physical and chemical methods. Bed areas should be maintained to control and strive to eliminate weeds. (Unit Price Line Item: Bed Weed Control)

#### III. TREE MAINTENANCE

#### A. Pruning

Contractor shall be responsible for maintaining all trees such that no branches/limbs will overhang on sidewalks and parking areas lower than eight (8) feet from the ground. Lower branching on all trees shall be pruned as needed, to keep them

elevated to a uniform height. Maximum height for this pruning shall be no more than 15 feet. Dead and declining Palm fronds, as well as flower/seed clusters, below this 15-foot height are included, regardless of time of year. Trees located in natural area shall be pruned only when their growth habit affects formal, maintenance areas. Limbs and branches are to be removed from property. All sucker growth from trunk and base of trees shall be removed weekly or as required to maintain a clean appearance.

Regardless of height, Contractor shall be responsible for overall pruning of all ornamental trees such as Wax Myrtles, Crape Myrtles, Photinias, American Hollies, Fosteri Hollies, Savannah Hollies, Burfordii Hollies, Nellie R. Stevens Hollies, Ligustrums, East Palatka Hollies, Dahoon Hollies, Silver Buttonwoods, Treeform Oleanders, Sea Grapes, and Cattley Guavas. Pruning will include the shaping of all heads, removal of conflicting branches and removal of interior sucker growth. (Unit Price Line Item: Tree Pruning)

#### **Palm Pruning:**

All palms shall be pruned and shaped as required, removing dead fronds and spent seedpods. Palms should not be severely pruned. All palms should be pruned at a 90-degree angle with no "carrot topping." Palms are to be thoroughly detailed with all fronds trimmed to lateral position and removal of all seed heads. Washingtonia and Sabal palms are to be included. The practice of leaving the old fronds as skirts on these palms is not acceptable. Contractor shall never climb palms with spikes or any other equipment that can damage trunks of trees. (Unit Price Line Item: Palm Pruning)

#### B. Fertilization

Existing mature trees do not apply. Fertilization applies to planted trees that still are staked or guyed and planted trees that have a caliper of 10 inches or less. Contractor is required to notify Owner and make recommendations, in writing, of all other trees that may need supplemental fertilization. (Unit Price Line Item: Tree Fertilization)

Palms are to be fertilized as called for using fertilizers especially formulated for palms. (Unit Price Line Item: Palm Fertilization)

#### C. pH Adjustment

Contractor is responsible for adjusting improper pH by applying up to 50 pounds per 1000 square feet of lime or up to 10 pounds of sulfur per 1000 square feet. (Unit Price Line Item: pH Adjustment)

#### D. Insect and Disease Control

Contractor shall be responsible for weekly inspections of the entire property and treatment of any insect or disease related problems. (Unit Price Line Item: Insect/Disease Control)

#### E. Water

Contractor shall be responsible for monitoring the moisture levels in bed areas and reporting any problems in writing that may be present during the maintenance visit.

Contractor shall be responsible for damage to trees that were not reported to the Owner in writing, and will be responsible for replacement of these items. Contractor shall not be responsible for the watering of any trees unless plant material is under warranty. (Unit Price Line Item: Irrigation Management)

# F. Staking

Staked trees shall be re-staked and adjusted as often as necessary. Stakes shall be adjusted and/or removed when deemed appropriate by Contractor. Trees that need to be re-staked utilizing specialized equipment and crews shall be done at a mutually agreed upon price, submitted in writing for review and approval. (*Unit Price Line Item: Tree Pruning*)

#### IV. SEASONAL COLOR/PERENNIAL MAINTENANCE/INSTALLATION

#### A. Bed Preparation

Contractor shall be responsible for measuring and confirming the quantities for each annual rotation for existing pots and annual bed areas based on plant spacing as specified. Contractor shall be responsible for planting the specified size and quantity of plant material designated by the Consultant.

Beds shall be prepared to Consultant's specification (see Annual Beds Amendments Chart). Contractor shall be responsible for taking general and micro-nutrient tests of annual bed areas. Owner and Consultant should receive copies of test results and a list of actions to be taken by Contractor to correct all problems identified by report.

Beds shall be tilled to a depth of 14 inches with all amendments thoroughly mixed.

Fertilizers should be raked into the top six (6) inches or soil mix. pH adjustment should be made during each seasonal rotation. See Annual Bed Amendments Chart for specified chemical rates.

Bed areas shall be formed to create a moderate crown which "faces up" toward the direction of the greatest foot or automobile traffic. Remove rocks and debris, trench

all sides of bed which face curb or turf at a depth of three (3) inches before final mulching. (Unit Price Line Item: Seasonal Color Installation)

### **B.** Seasonal Color Plant Replacement

Contractor shall be responsible for replacing any annuals that have declined, died or failed to maintain a healthy, vigorous appearance in the opinion of the Owner and Consultant.

#### C. Mulching

Bed areas shall have one quarter (1/4) inch of finely ground pinebark mulch at all times, not allowing bare soil areas to be visible. (Unit Price Line Item: Seasonal Color Installation)

#### D. Deadheading and Pruning

Deadheading: Declining flowers and foliage should be removed weekly.

Pruning: Plants shall be pruned as specified to avoid plants becoming leggy or unsightly; also to maintain a consistent uniform mass. (Unit Price Line Item: Deadheading and Pruning)

#### E. Fertilization

Contractor shall have full responsibilities of determining the proper formulations and rates of all fertilizers to maintain healthy vigorous plants. Contractor shall be expected to apply any minor nutrients necessary to maintain a healthy turf. (Unit Price Line Item: Fertilization)

#### F. Insect and Disease Control

Contractor shall be responsible for weekly inspections of annual bed areas and treatment of any insect or disease related problems. (Unit Price Line Item: Insect/Disease Control)

#### G. Watering

Contractor shall be responsible for monitoring the moisture levels in bed areas and reporting any problems, in writing, that may be present during the maintenance visit. Contractor shall be responsible for damage to items that were not reported to the Owner in writing, and will be responsible for replacement of these items. Contractor shall be responsible for watering plant material up to the man hours specified. Time must be accounted for on the WEEKLY MAINTENANCE WORKSHEET. (Unit Price Line Item: Watering)

#### H. Bed Weed Control

Weeds shall be controlled in bed areas by mechanical, physical and chemical methods. Bed areas are to be maintained to control and strive to eliminate weeds. (Unit Price Line Item: Bed Weed Control)

#### I. Perennial Maintenance

All perennial beds are to be serviced on a weekly basis. The removal of all spent blooms, flower stalks, and drying foliage shall be performed weekly or as needed. A one-time (fall or late winter) cut back and mulching of all foliage will also be included in the cost.

Any additional fertilizer, fungicide, insecticide or other chemicals needed to keep plants at optimum health shall also be included. All Daylilies and Liriope shall be cut back (either manually or mechanically) in the early spring. (*Unit Price Line Item: Perennial Maintenance*)

#### V. MULCHING FOR TREE AND SHRUB BED AREAS

#### A. Pine Bark Mulch

Contractor will be responsible for pricing two (2) complete applications of "Grade A" pinebark mulch which will occur at the Owner's discretion. Mulch is to be spread at a depth of one and one-half (0'-1 ½")) inches such that none of the old or previously laid mulch is visible. Contractor is responsible for accurate measurement of all bed areas and tree circles as part of the bid process. Contractor is responsible for spot mulching of any bare soil areas that have resulted due to underestimation of mulch or landscape maintenance performance, i.e., mower damage around bedlines, treewells, etc. (*Unit Price Line Item: Mulch*)

#### B. Trenching

Bedline edges shall be trenched and beveled at a depth of three (3) inches along bed areas that are bordered by sidewalks, curbs, and annual bed areas. All beds bordered by turf shall be defined by creating a one-inch (1-inch) beveled trench with smooth, symmetrical, parallel bedlines. A three-inch (3-inch) deep trench is not required along turf bedlines. All treewells located in turf areas should have root balls raked smooth, removing all old water rings or excessive soil, etc., making all treewells as uniform in size and shape as possible. Treewell root ball rings within turf areas are to be made uniform in diameter to be consistent with similar varieties within that location. (Unit Price Line Item: Trenching)

# VI. GENERAL SITE MAINTENANCE: TRASH, WEED CONTROL AND DEBRIS DISPOSAL

#### A. Cleanup Procedures

As a part of each weekly maintenance visit, a general cleanup program will occur. The cleanup program shall involve a policing of all maintained areas for the removal of paper, cans, bottles, sticks, cigarette butts, leaves, and other debris. A complete sweeping or blowing, by mechanical means, of the entire roadways, curbs, gutters, drains, and sidewalk areas will also be performed. This will encompass complete removal of weeds at curbs and pavement lines, and other trash that has settled in these areas. Parking lot areas will be kept clean within 15 feet of curbs and planted areas. (Unit Price Line Item: Debris Disposal)

#### B. Weed Control

All parking lot areas, curb and gutters, driveways, parkways and loading dock areas shall be maintained to control and strive to eliminate weeds. (Unit Price Line Item: Bed Weed Control)

#### C. Disposal of Debris

All debris shall be disposed of off site. (Unit Price Line Item: Debris Disposal)

#### D. Severe Weather Cleanup

In the event of a natural disaster, such as a hurricane or tornado, the Contractor shall not be responsible for any cleanup operation outside of the agreed maintenance contract. If Owner elects, they may request that the maintenance contractor utilize dedicated man hours for the purpose of severe weather clean up. (Unit Price Line Item: Debris Disposal)

#### E. Typical Weather Cleanup

Contractor shall be responsible for debris cleanup deposited by typical weather conditions. (Unit Price Line Item: Debris Disposal)

### VII. LEAF REMOVAL

#### A. Leaf Collection

Fallen leaves in all landscape areas shall be collected no less than four (4) times per year and removed from property. This is to be done as requested by the Consultant and Owner from the beginning of November through February, or until leaf disbursement ceases.

On a weekly basis, the Contractor will collect leaves from focal areas, pavement, and turf areas to prevent heavy build-up and cause damage to plant material by smothering. (Unit Price Line Item: Debris Disposal)

#### B. Disposal of Debris

All debris shall be disposed of off site. (Unit Price Line Item: Debris Disposal)

#### VIII. NATURAL AREA MAINTENANCE

- **A.** All mulched wooded natural areas should be kept free of limbs and weeds. Natural leaf drop will not have to be removed. These areas can also be used for leaf deposit if Owner's permission is obtained.
- **B.** Any dead tree removal is not the responsibility of the Contractor. (*Unit Price Line Item: Debris Disposal*)

#### IX. PLANT MATERIAL DISPOSAL

#### A. Removal

Dead plant material, not requiring general tree surgeon practices for removal shall be removed and disposed of immediately by the Contractor. (*Unit Price Line Item: Debris Disposal*)

#### B. Replacement

Contractor shall contact and advise the Owner, in writing, of possible replacements. Plant replacement necessitated by negligence of the Contractor shall be the sole responsibility of the Contractor.

#### X. IRRIGATION SYSTEM

#### A. Irrigation Inspection and Management

- 1. Contractor agrees to program, monitor, adjust and manage all automatic irrigation systems as to proper frequency, duration, and operation of supplemental watering on a daily basis. At all times the system shall be functioning properly and conforming to all related codes and regulations. Adjustments include but are not limited to flow control, radius adjustment, nozzle cleaning, sprinkler height, and level adjustment.
- 2. Contractor agrees to be responsible for monitoring all systems within the described premises and correct for coverage, adjustment, clogging of lines and removal of obstacles, including plant materials and turf which obstruct the spray.

- 3. Contractor shall be responsible for checking and adjusting all controllers to assure proper operation.
- 4. Contractor shall be responsible for performing a complete irrigation evaluation at Commencement of Contract and as needed. Contractor shall be required within first 30 days of Commencement of Contract and/or startup of system to furnish Owner and Consultant with a complete summary of entire irrigation system to include each clock and zone operation. Contractor shall be required within first 30 days of Commencement of Contract and/or startup of system to furnish Owner and Consultant with a complete summary identifying any inoperable/damaged components with pricing to make system operational and furnishing this information to Owner. Owner shall be liable for all costs associated with making irrigation systems completely operational prior to Contractor assuming responsibility as described throughout Section X. Irrigation System and Exhibit F. (Unit Price Line Item: Irrigation Management).

### B. Irrigation System Maintenance, Repairs, & Replacement

- 1. Contractor shall bear all costs for any and all maintenance, repairs, and parts associated with the system including the water delivery system, main lines two (2) inches or less in diameter, lateral lines two (2) inches or less in diameter, and sprinkler heads. Contractor shall bear full responsibility 24 hours per day, seven (7) days per week, for normal daily operations of irrigation system and pumping units.
- 2. Contractor shall make all repairs as needed within 24 hours except for replacement of capitalized items described below. Parts and labor expense shall be born by the Contractor as part of his obligation. Contractor shall be responsible for all associated actions before repairs.
- 3. Contractor shall **not** be required to bear the cost of replacing the following irrigation system capitalized items, such as pumps, controllers, valves, any irrigation lines greater than two (2) inches in diameter and faulty or damaged wiring. Owner shall be furnished an itemized parts list and cost for all such capital items that must be authorized by Owner prior to execution of purchase. The labor costs associated with repairing or replacing these items shall be born by the Owner.

# XI. LANDSCAPE MAINTENANCE FERTILIZATION, WEED AND INSECT CONTROL SPECIFICATION SHEET

- A. All pesticides, insecticides, fertilizers, and any other products must be used in strict compliance with label and instructions. Applications must comply with all state and federal regulations. The specifications are intended to be consistent with current label instructions. In the event the specifications conflict with instructions on the pesticide label, the label instructions shall govern. MSDS (Material Safety Data Sheets) forms shall be placed in visible locations prior to spray applications.
- **B.** Contractor will be responsible for applying chemicals and fertilizers. Contractor is totally responsible for furnishing the Owner's plant materials the chemicals and fertilizers needed for health and vigor.
- **C.** Chemical forms may vary with weather conditions.
- **D.** Contractor will be responsible for controlling any insect, disease, or nutrient problems that may occur during the year.
- E. Contractor will be responsible for taking general and micro-nutrient tests of turf and shrub bed areas. Owner and Consultant should receive copies of test results and a list of actions to be taken by Contractor to correct all problems identified by the report within 45 days of the execution of the contract.
- **F.** Contractor will be responsible for making any extra visits necessary during the year to correct any problems which may occur during the duration of the contract.
- **G.** Contractor will be responsible for applications of any other nutrients that should be applied to maintain a balanced soil
- **H.** Contractor will take full responsibility for replacing any plant material that is damaged by improper application or lack of timely application of nutrients that are necessary to maintain healthy plant material.

# XII. SEASONAL COLOR BED AMENDMENTS CHART

AMENDMENTS	DEPTH	RATE
I. NEW BEDS:		
Erth Food/Mushroom Compost	12" – 24"	50#/50 sf.
Michigan Peat*	18" – 24"	124#/50 sf.
River Sand**	18" – 24"	125#/50 sf.
Fertilizer	6"	See Label
Lime	6"	As per soil test
Fungicide i.e. Banrot	6"	See Label
II. ESTABLISHED BEDS		
Erth Food/Mushroom Compost	12" – 24"	25#/50 sf.
Michigan Peat*	18" – 24"	50#/50 sf.
River Sand**	18" – 24"	25#/50 sf.
Fertilizer	6"	As per soil test
Lime	6"	As per soil test
Fungicide	6"	As per soil test

<sup>\*</sup>For beds which consistently dry out too quickly.

<sup>\*\*</sup>For beds which consistently exhibit drainage problems.

#### EXHIBIT "B"

# **SUMMARY BID FORM**

Exterior Landscape Maintenance NORTHWOOD CDD

Tampa, Florida

This Summary Bid Forms total the Itemized Bid Forms for Categories A, B, C and D. The combined annual sum of all four categories is defined as the "Total Bid Price".

A. Landscape Maintenance Total 110,256.69	
B. Seasonal Color Maintenance Total Included	
C. Seasonal Plant Installation Total	32,787.00
D. Mulch Total	14,190.00
FIRST YEAR TOTAL BID PRICE	157,233.69
Second Year Total Bid Price	157,233.69
Third Year Total Bid Price	157,233.69

Contractor Company Name_	Amazing National Service Group, LLC
Contractor Address	9505 East US Highway 92, Tampa, FL 33610
Contractor Representative	Danny Hutcheson
Contractor Signature	anny Hutcheson
Title_	President
Telephone Number	813-895-8110
Date	January 19, 2018

# WORK SCHEDULE

Work under this Contract is to begin at the execution of the Contract, and run concurrent thereof for the period of three (3) years.

### **ADDENDA**

We acknowledge receipt of the following Addenda, which are included in our proposal.

ADDENDUM # None	DATED:
ADDENDUM # None	DATED:

# **UNIT PRICES**

We acknowledge receipt of the following Unit Prices which are included in our proposal.

UNIT PRICE # NA	DATED:
UNIT PRICE # NA	DATED:

# **CATEGORY** A LANDSCAPE MAINTENANCE ITEMIZED BID FORM

FUNCTION	FREQUENCY (PER YEAR)	TOTAL PRICE
Mow	42	38,351.12
Edge (Bedlines)	42	1,852.20
Edge (Hardlines)	42	6,850.20
Monofilament Trim	42	5,416.07
Bed Weed Control	52	5,416.07
Palm Pruning	2	4,323.00
Tree Pruning	12	1,400.00
Shrub/Groundcover Trim	22	18,480.00
Debris Disposal *	52	5,228.03
Irrigation Inspection	12	5,860.00
Shrub Fertilization	3	549.00
Groundcover Fertilization	3	Included
St Augustine Turf Fertilization	6	12,609.00
Bahia Turf Fertilization	2	850.00
Turf Weed Control	52	Included
pH Adjustment	1	Included
Fire Ant Control **	52	Included
Turf Insect/Disease Control	52	Included
Shrub & Groundcover Insect/Disease Control	52	Included
Palm Fertilization	4	1,840.00
Tree Fertilization	2	1,232.00

<sup>\*</sup> Per Specs. Debris Disposal Includes Four (4) leaf removals \*\* Spot Treat Only Fire Ant mounds per DM

FIRST YEAR LANDSCAPE **CATEGORY A. MAINTENANCE TOTAL** 

110,256.69

Danny Hutcheson	Amazing Na	
Contractor Signature	Company Na	

ational Service Group, LLC 01/19/2018

Company Name Date

#### CATEGORY B

#### SEASONAL COLOR MAINTENANCE ITEMIZED BID FORM

SEASONAL COLOR MAINTENANCE	FREQUENCY (PER YEAR)	
Deadheading	24	
Pruning	12	
Insect/Disease Control	20	
Watering (Man Hours)	18	
Fertilization	12	

CATEGORY B. FIRST YEAR SEASONAL COLOR MAINTENANCE TOTAL

§ Included
------------

Danny Hutcheson Amazing National Service Group, LLC

01/19/2018

Contractor Signature

Company Name

Date

#### CATEGORY C

# SEASONAL COLOR INSTALLATION ITEMIZED BID FORM

QUANTITY	CHANGE OUT DATE	PLANT MATERIAL	SIZE	UNIT PRICE	TOTAL PRICE
5,083		Winter /Spring	4"	2.15	10,928.45
5,083		Spring / Summer	4"	2.15	10,928.45
5,083		Fall / Winter	4"	2.15	10,928.45

# CATEGORY C. FIRST YEAR SEASONAL COLOR INSTALLATION TOTAL

**s** 32,785.35

- NOTE 1: All annuals shall be 4" container-grown Grade "A" plants with multiple blooms at the time of installation.
- NOTE 2: All prices should include soil amendments, mulch, labor, taxes, etc. associated with installation. All plants should be in bloom at time of planting.
- NOTE 3: Specific colors and varieties shall be mutually agreed upon prior to installation.
- NOTE 4: Contractor is responsible for estimating and confirming the quantity of flowers based on the spacing shown below:
  - a. Distance away from curbs, turflines, etc.

    Spring / Summer Annuals 10"
  - b. On Center (o.c.) Spacings

Winter / Spring 8"
Spring/ Summer 10"
Fall / Winter 8"

Danny Hutcheson Amazing National Service Group, LLC

01/19/2018

Contractor Signature

Company Name

Date

# CATEGORY D

# MULCH\* ITEMIZED BID FORM

MATERIAL and FUNCTION	CUBIC YARDS	UNIT PRICE	TOTAL PRICE
Pine Bark Mulch (First Mulching)	165	43.00	7,095.00
Trenching (First Trenching)			Included
Pine Bark Mulch (Second Mulching)	165	43.00	7,095.00
Trenching (Second Trenching)			Included

<b>\$</b> 14,190.00	
---------------------	--

Danny Hutcheson Amazing National Service Group, LLC

01/19/2018

Contractor Signature

Company Name

Date

<sup>\*</sup>Contractor is responsible for measuring and confirming the quantity of mulch for two (2) complete applications per year.

# SUPPLEMENTAL PRICING FORM

1. Additional Pine Bark Mulch (cost/yard, spread on site)	\$ 43.00
2. Additional Pine Straw Mulch (cost/bale, spread on site)	\$ 6.50
3. Additional Labor with truck and hand tools (cost/man hour)	\$ 30.00
4. Additional labor with truck and small power equipment (i.e., edger, blower, etc.) (cost/man hour)	\$ 35.00
5. Additional labor with truck and light power equipment (i.e., 36" and 52" walk mower) (cost/man hour)	\$ 35.00
6. Additional labor with truck and heavy power equipment (i.e., hustler, tractor, bush hog) (cost/man hour)	\$ 70.00
7. Watering with Hydroseeder including operator (cost/man hour)	\$ 90.00
8. St. Augustine sod laid, site ready (cost/square foot)	\$ .75
9. Cost per hour – General Labor	\$ 30.00
10. Cost per hour – Irrigation Service Technician with one laborer	\$ 45.00
11. Cost per application of ASTM Mulch to playground at Playground Center (Caladesi Park)	\$ 1,700.00
12. Seasonal Color Bed Preparation (Demolition/Soils/Amendments)	\$ 5,295.00

Supplemental Pricing continued on the following page.

# **SUPPLEMENTAL PRICING (Continued)**

#### PERENNIAL MAINTENANCE

PERENNIAL MAINTENANCE	FREQUENCY (PER YEAR)	TOTAL
Deadheading	32	4,236.00
Cut Back	1	800.00
Insect/Disease Control	52	345.00
Fertilization	2	775.00
Mulching	1	1,350.00

First Year Perennial Maintenance Total

<b>\$</b> 7	,506.00
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# PERENNIAL INSTALLATION

QUANTITY	PLANT MATERIAL	SIZE	UNIT PRICE	TOTAL PRICE
	Daylily	1-gal.	\$6.00	
	Pentas	4-inch	\$2.50	
	Blue Daze	1-gal.	\$6.00	
	African Iris	1-gal.	\$6.00	

The prices above shall be commensurate with the contract term.

Danny Hutcheson	Amazing National Service Group, LLC	01/19/2018
Contractor Signature	Company Name	Date

# EXHIBIT "C" NORTHWOOD CDD

### SAMPLE MONTHLY LANDSCAPE MAINTENANCE INSPECTION GRADE SHEET

A. LANDSCAPE MAINTENANCE	VALUE	DEDUCTION	REASON FOR DEDUCTION
TURF	5		
TURF FERTILITY	15		
TURF EDGING	5		
WEED CONTROL – TURF AREAS	10		
TURF INSECT/DISEASE CONTROL	10		
PLANT FERTILITY	5		
WEED CONTROL – BED AREAS	10		
PLANT INSECT/DISEASE CONTROL	10		
PRUNING	10		
CLEANLINESS	5		
MULCHING	5		
WATER/IRRIGATION MANAGEMENT	15		
CARRYOVERS	5		

B. SEASONAL COLOR/PERENNIAL MAINTENANCE	VALUE	DEDUCTION	REASON FOR DEDUCTION
VIGOR/APPEARANCE	10		
INSECT/DISEASE CONTROL	10		
DEADHEADING/PRUNING	10		
MAXIMUM VALUE	145		



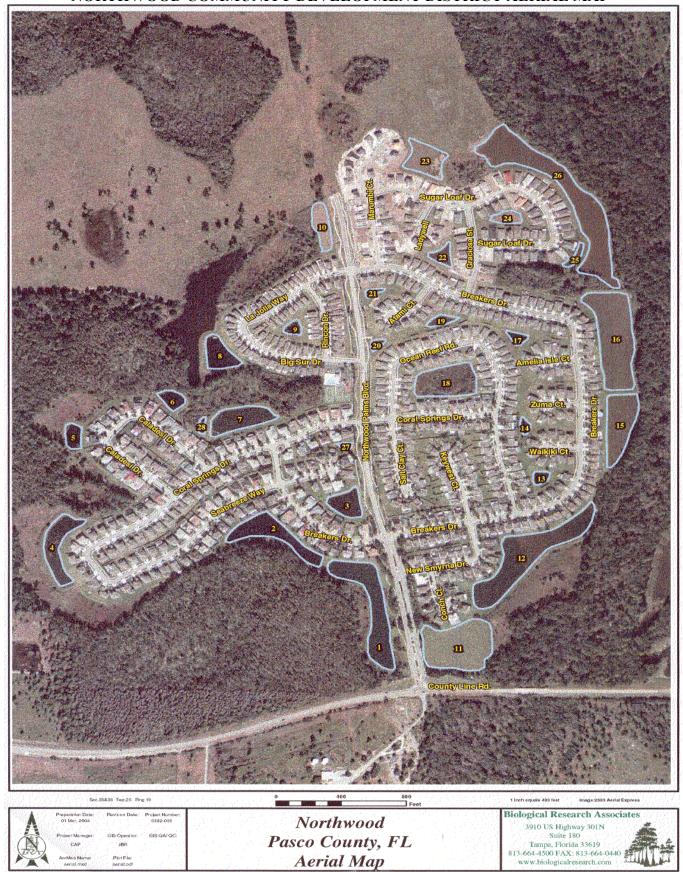
Date	Score:	Performance Payment <sup>™</sup> %
Contractor Signature:		
Inspector Signature:		
Property Representative	Signature	

# EXHIBIT "D"

# WEEKLY MAINTENANCE WORKSHEET

1)		Date of maintenance visit:
2)		Supervisor:
3)		Watering man-hours:
4)		Listing of problems and locations:
	a)	Insect and plants:
	b)	Disease and plants:
	c)	Nutrient problems and plants
	d)	Dry plants:
	e)	Wet plants:
	f)	Amount of mulch applied:
	g)	Amount of mulch needed or applied over designated amount:
	h)	Dead plants removed:
	i)	Tree service work needed:
	j)	Irrigation damage and repairs:
5)		Extra work performed:
	a)	Number of men:
	b)	Their title(s):
	c)	Hours per man:
	d)	Description of work performed:
Geı	neral	Notes:
		Please list any items the Owner and/or Consultant needs to know of any extra work that is to be performed outside of
the	grou	ands maintenance contract scope. Also, give an estimate of time to perform the work:

EXHIBIT "E"
NORTHWOOD COMMUNITY DEVELOPMENT DISTRICT AERIAL MAP



### EXHIBIT "F"

# NORTHWOOD COMMUNITY DEVELOPMENT DISTRICT IRRIGATION ZONE / CONTROLLER INFORMATION

To be provided by Owner.

# Our Story & Our Memberships

Amazing National Service Group (Outdoor and Indoor Services) is a versatile landscape design and custom installation company offering a combination of style and function that is appealing to all environments and budgets. Being an insured and licensed Florida landscaper for more than 7 years with combined 30+ years of experience we are highly respected as experts in the landscaping industry. If you need a small courtyard project or an extensive landscape design and installation containing artificial turf or real grass, palm trees, shrubs, annuals, irrigation drip systems, outdoor kitchen and fireplace, pavers and flagstone, and complete landscaping with low voltage lighting and mist system, Amazing National Service Group is your best choice. You can feel confident that with ASG's knowledge and experience, we have the ability to surpass your expectations and turn your landscaping into your own paradise. Amazing National Services Group is your choice when it comes to all your landscape needs in Tampa Florida.

**Amazing National Service Group** staff has considerable experience providing the highest quality of services. ANSG has built professional partnerships through transparency, proactive communication, integrity and unparalleled service. For us to offer a consistent and quality product, we have created an environment where the customer, our employees and the company can share in the success of our projects.

## We are Proud Members of:



















## **Storm Action Plan ~ Procedures**

In the case of storm, the personnel and equipment of Amazing National **Service Group** will be available to property or facility manager for facilitating the landscape debris clean up and access clearance process at the site. Mobilization of ANSG personnel shall be contingent upon conditions being favorable and lawful for safe transport of crew and equipment. Additional resources will be deployed from unaffected company locations as required. The order of priority of this clean up and clearance process to be determined by site contact and communicated to ANSG prior to storm event or as soon as possible depending on severity of impact. **Amazing National Service Group's Emergency Communication Chain** shall be furnished by the local designated contact or Site Representative. Amazing National Service Group's first response shall be to clear entry/exit routes. Amazing National Service Group shall, when necessary, "cut and stack" storm debris out of the way of vehicular and pedestrian traffic. Amazing National Service Group may elect to leave stacked debris on site to be picked up at a later date depending on severity of the damage and location of stack debris.



# Our Staff's Responsibilities



### **Account Manager:**

The Account Manager represents the vital link between **Amazing National Service Group** and your community management team. In that capacity, the Account Manager arranges, schedules and directs daily delivery of services in accordance with the performance specifications for your property. The primary responsibilities outlined below are carried out in a manner that will assure peak efficiency and delivery of high-quality products and services. The Account Manager reports directly to the President of **Amazing National Service Group** and works closely with support service managers (Fertilization & Spray, Irrigation and Enhancements) in fulfillment of their regular duties.

### He is Responsible for:

- ▶ Planning, Scheduling & Implementation of Field Operation Activities
- **≻**Client Relations & Service
- **≻**Quality Control
- **>**Safety
- **≻**Training
- ➤ Employee Evaluation & Development
- Sustainable Practices.

# **Our Staff's Responsibilities**

#### The Mow Crew:

The mow crew consists of a team of experienced landscape professionals. Their focus will be on maintaining the property in accordance with the specifications of the contract. It includes mowing with rotary mowers, blowing, vacuuming, edging and policing (trash pick up). If they cannot mow, they will perform other needed activities.

#### The Detail Crew:

The detail crew is responsible for the pruning, hand weeding and detailing of all plant beds, trees, shrubs and groundcover. This crew will service the property according to the specifications described in the bid package/contract. The detail crew will only use power pruning methods, which enhance the blooming and sustainability of plant material.

#### The Fertilization & Chemical Crew:

The Fertilization and Chemical Crew utilizes proper and sustainable fertilization methods that best fit the property's need and contract specifications. All fertilization and chemical team members are fully trained and licensed.

### **The Director of Operations:**

The Director of Operations is responsible for *Amazing National Service Group* landscape installation and management operations and personnel as noted below. The primary responsibilities outlined are carried out in accordance with the strategic plan and in a manner that will assure peak efficiency and the delivery of high-quality products and services.

### Responsible for:

- ▶ Planning, Scheduling and Implementation of Field Operations
- > All Landscape Management Practices
- **▶** All Landscape Construction Services
- >Client Relations and Service
- **≻Quality Control**
- **>**Safety
- **≻**Training
- **≻**Employee Evaluation

# **Training & Team Meetings**



**Weekly Team Meeting** 

Our team of experienced experts (Maintenance, Pest Control, Irrigation & Tree Care) hold weekly meetings to brainstorm ideas in order to better serve the properties we maintain. We also hold weekly safety meetings with all our crew members providing a driver safety program, extensive equipment operation training, and morning safety tailgate meetings. We provide a reward system for safety compliance.



# **Communication Management**



As it can be seen in the illustration above, using any of the two most common communications methods (phone and email), the communications are funneled to the field crews for execution with minimum delay. All requests are responded to quickly and addressed within 48 hours.

# Communication Management



**Amazing National Service Group** values the customer's time with prompt and reliable service. Keeping the customer informed during the service process helps set **ASG** apart from our competition. The communication process may include emails, text messages, phone calls, property inspection reports, work orders, site meetings and photo documentation.

**Amazing National Service Group's** efficient customer service provides industry-leading service:

- From order entry and billing to the branch and account managers, our staff is available to process all service requests.
- For current and future reference all service records are stored electronically. This allows
  - for accurate tracking and documentation of all service requests.
- >Providing the customer with the most up-to-date information about the status of the property is paramount.

## **Employment Eligibility**

#### **Safety**

Ensuring that every employee goes home the same way they arrived to work is very important to us. Our commitment to safety is accomplished through:

- ➤ New hire safety training
- >Extensive equipment operation training
- **≻**Driver safety program
- ➤ Morning safety tailgate meetings
- >Fully uniformed crews with safety vests
- ➤ Weekly management safety calls
- ➤ Reward system for safety compliance

#### **Proof of Eligibility to Work in the United States**

Following an offer for employment and no later than three days after the employee's hire date, all Green Expectations employees are required to provide proof of eligibility to work in the United States.

### **Criminal Background Check**

Applicants for relevant positions must undergo criminal background checking. A conviction record may be a ban to employment.

### **Drug Free Work Place**

Any employee involved in an accident while on the job is required to take a drug test. Any employee who is suspected of being under the influence of alcohol or drugs while on the job will also be sent for drugs/alcohol testing.

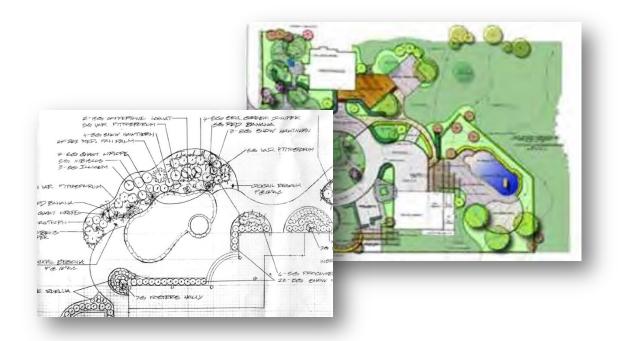
#### **Motor Vehicle Record Check**

All employees will be subject to a vehicle record check before operating a company vehicle.

### **Equal Opportunity**

Amazing Services Group is an Equal Opportunity Employer.

## **Design Staff**



**Amazing National Service Group** is very proud of our design capabilities; we are often called on to create dynamic landscape enhancement plans for our customers. We are highly skilled in all aspects of the landscape design and planning process including, but not limited to: trees and shrubs, annuals and perennials, lawn care, soil quality, weed control, chemical applications, designing landscapes and flower beds, landscape enhancements, and plans and designs. We look forward to planning, designing and implementing any changes to the landscape, as they may be needed from time to time.

Amazing National Service Group is fully staffed, equipped, and financially strong enough to be able to meet and exceed your needs in the immediate, and distant future. Our managers have many years of experience maintaining large Homeowners Associations, Community Development Districts, Multi-Family Complexes and Commercial Properties. With this experience we have developed a solid plan backed by sound training and follow up policies that we believe are more than our competition can bring to a project. We are in this business first and foremost because we truly love the art of landscaping. We enjoy nothing more than seeing our work bring pleasure to those who live within and visit our communities on a daily basis.

# Landscaping

**Amazing National Service Group** services all types of clients throughout the metro Tampa area such as Developers, Homeowners Associations, Commercial Accounts, and Apartment Communities. To meet the needs and budget for each property **Amazing National Service Group** has the ability to customize a program for each customer.



A property's first impression is shown through its landscape Therefore, the highest quality service is necessary to care for the property's landscape maintenance needs. Whether it's turf care, seasonal plantings, property detailing or facility maintenance, *Amazing National Service Group* will focus on exceeding your expectations.



Amazing National Service Group provides exceptional care to the property's lawn, plants and soil. A highly qualified team of experts use the latest in lawn care science and technology to keep the property's landscaping looking its best all year round.



# Irrigation (Maintenance, Repairs, Design)

Professional irrigation management services consist of routine inspections and repairs of the system's efficiency and uniformity along with long range planning. *Amazing National Service Group* irrigation technicians are highly trained to analyze the efficiency of the systems water distribution. By increasing efficiency, water is saved and hot spots can be avoided. *Amazing National Service Group* irrigation team has the ability to provide cost benefit analysis to determine if and when the time is right to replace the irrigation system.





Water conservation starts with the adoption of an aggressive water management program. As part of the water management program, irrigation technicians adjust run times monthly to match historical levels *Amazing National Service Group* monitors weekly conditions and if warranted technicians may be dispatched to increase or decrease distribution levels to meet the landscape's requirements. Proper irrigation management can reduce water consumption by up to 60%.





## **Enhancement Services ~ Annuals**





Selecting the proper plants is the first step in providing long lasting color that stands out from the rest. By working closely with your account management team, we can help you select from a wide variety of plantings.

#### INSTALLATION SCHEDULE

Most in-ground annual plantings occur at the beginning of each quarter, while potted plantings may sometimes occur more often depending on the types of plants selected and their particular location.

For many of our customers, we also provide special plantings and decorations during the holiday season.



### **Enhancement Services** ~ Mulch





DESIGNER RED



SHREDDED CYPRESS



PINE BARK NUGGETS



DESIGNER BROWN



DESIGNER GOLD



PINE STRAW

#### **MULCH SELECTION**

Mulch can be applied around established plants anytime. The following are the many benefits to mulching: It can prevent water loss from soil by evaporation. It suppresses weeds and maintains a more uniform soil temperature, prevents soil surface crusting, improves soil structure. It adds beauty to the landscape by providing a cover of uniform color and interesting texture to the surface. There are many varieties such as cypress, bark, wood chips and pine needles. Refresh your property and mulch!!

#### **INSTALLATION**

The regular one-per-year mulch applications may not be enough to keep your property looking its best at all times. We can quickly provide seasonal touch-ups with a simple phone call before the holidays, a special event or an important site visit.

## **Facility Maintenance Services**

### SITE RELATED SERVICES INCLUDE:

- ➤ Fencing & Gate Repair
- ➤ Asphalt Repair & Resurfacing
- ➤ Sealcoating & Striping
- > Stormwater Management
- > Retention Pond Cleanouts
- ➤ Awning & Gutter Repair
- **>** Bulk Trash Removal
- **≻** Concrete Repair
- ➤ Signage & Lighting
- **≻** Code Enforcement Violations
- **➤** Power Washing
- > Tree Removal

















## **Best Management Practices**

Amazing National Service Group services its properties. We are "Best Management Certified" and utilize these practices in our approach to maintain a property's landscape. Pesticides and fertilizers can have a high environmental impact on streams, lakes and ground water; therefore, we take this responsibility seriously. Upon request, we can provide a customized fertilization program based on soil samples and CLC Labs reports. The soil data is analyzed to specifically tailor pesticides, fertilizers and water to the property needs.

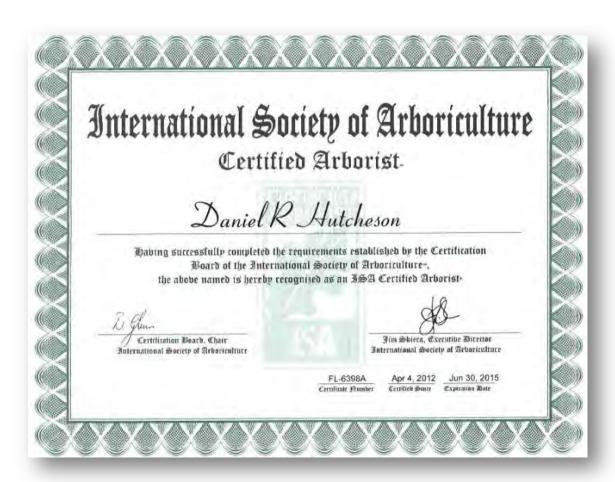








### **Certified Arborist**



### **Business Licenses & Certifications**

**EXPIRES SEPTEMBER 30, 2018** 36830 2017 - 2018 HILLSBOROUGH COUNTY BUSINESS TAX RECEIPT OCC. CODE 090.015002 LAWN SPRINKLERS INSTALLATION (COMP CARD REQD) 6 Employees 18. Receipt Fee 40. Hazardous Waste Surcharge Law Library Fee 0. SP13794 BUSINESS HUTCHESON DANIEL R 9509 E US HWY 92 2017 - 2018 TAMPA, FL 33610 AMAZING NATIONAL SERVICE GROUP FL LLC 9509 E. US HWY 92 MAILING TAMPA, FL 33610 ADDRESS Paid 16-612-000914 08/02/2017 58.00 BUSINESS TAX RECEIPT DOUG BELDEN, TAX COLLECTOR 813-635-5200
THIS BECOMES A TAX RECEIPT WHEN VALIDATED. HAS HEREBY PAID A PRIVILEGE TAX TO ENGAGE IN BUSINESS, PROFESSION, OR OCCUPATION SPECIFIED HEREON ACCOUNT NO. 2017 - 2018 HILLSBOROUGH COUNTY BUSINESS TAX RECEIPT **EXPIRES SEPTEMBER 30, 2018** 36828 OCC. CODE RENEWAL 280.061000 LANDSCAPING SERVICE (OVER 3 EMP) Employees Receipt Fee 54. Hazardous Waste Surcharge 40. Law Library Fee  $\mbox{ BUSINESS } \mbox{ $AMAZING NATIONAL SERVICE GROUP FL} \\ \mbox{ LLC } \mbox{ }$ 9509 E US HWY 92 2017 - 2018 TAMPA, FL 33610 AMAZING NATIONAL SERVICE GROUP FL LLC 9509 E US HWY 92 NAME MAILING TAMPA, FL 33610 Paid 16-612-000914 08/02/2017 94.00 **BUSINESS TAX RECEIPT** DOUG BELDEN, TAX COLLECTOR 813-635-5200
THIS BECOMES A TAX RECEIPT WHEN VALIDATED.

## **Business Licenses & Certifications**



Florida Department of Agriculture and Consumer Services Division of Marketing and Development Bureau of Agricultural Dealer's Licenses

#### AGRICULTURAL PRODUCTS DEALER BOND

Section 604.20, Florida Statutes Rule 5H-1.009 Phone (850) 617-7150; Fax (850) 617-7051

STATE OF		Florida	-	_	BOND NO.	66	244754		
COUNTY (	OF	Hillsborough							
KN	OW ALL MEN I	BY THESE PR	ESENTS:						
That we,	AMAZING NATION	AL SERVICES G	ROUP FL LLC	of :	9509 E US HIGHWAY 92,	TAMPA, FL 336	10-5990	as nr	incinal
and	Auto-Owners I				01 Anacapri Blvd, Lar				The state of the s
was hald an	(Name of Surety		SEIONED OF	LODIO	(Home Office				
are neid and benefit of ev	ery person establis	hing legal right	s hereunder in	the full	ULTURE OF THE ST and just sum of One	Hundred The	DRIDA to	or the u	ise and
(\$1)	00,000 ), to	the payment of	of which well a	nd truly	to be made, we hereby l	oind ourselves.	our heirs	admi	nistrators.
executors, si	accessors and assig	ns, firmly by th	nese presents.		20.00				
Wh	ereas by Sections	504.15-604.34,	Florida Statute	es, dealer	s in agricultural produc	ts are required	to obtain	a licen	ise from the
Commission	er of Agriculture of	f the State of F	lorida and to g	ive bond	in such form and amounts of the said statutes as	nt as shall be a	pproved l	by the	
	and a summerical ap-	an a ran compi	ance with the	provision	is of the said statutes as	amended.			
					that if the above-name				
account for	and make payment	to producers, th	neir agents or r	epresent	atives, and/or other lice	nsed agricultur	al dealers	, for al	1
agricultural	products bought fre	om or handled o	or sold for such	produce	ers, their agents or repre florida Statutes, then thi	sentatives, and	or bough	it from	other
	Il force and effect.	required by Sec	CHOIIS 604.13-0	304.34, F	Torida Statutes, then thi	s obligation to	be void,	Julerw	ise to
				shall in	no event exceed the per	nal sum named	herein, fo	or any	and all
claims which	h may accrue durin	g the term here	of.						
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The	surety may withd	raw from this b	ond by giving	30 days	written notice by certific	ed mail to the	Commissi	oner o	f
Agriculture	of the State of Flor	ida, provided si	uch withdrawa	shall no	ot release any liability ex	cisting hereund	er at the	time of	the
effective dat	e of said withdraw	ai.							
Signed, seal	ed and dated this	6th day	of Ma	rch	20 17 .	-			
		nsert actual date of		-					
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### **Business Licenses & Certifications**



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ADAM H. FUTNAM, CO	MMISSIONER	

**Pest Control License** 

SIGN YOUR CARD

| This card is non-transferable and is revocable for cause |
| The contractor listed hereon will be held responsible |
| for all permits issued under this card. If this card is |
| lost or stolen, notify the Hillsborough Co. Contractor |
| Licensing Team immediately at (813) 635-7308/7309. |
| Your card must be renewed prior to the expiration date |
| shown on the front. |
| CERTIFICATE OF COMPETENCY |
| HILLSBOROUGH COUNTY, FLORIDA |
| Type:IRRIGATION CONTRACTOR |
| NO PERMIT UNTIL STATE REGISTERED, IF APPLICABLE |
| SP13794 | 04/30/2019 |
| Certificate No. Expiration Date |
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**Irrigation License** 

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# W-9 Form rev 11-2017

### Form W-9 (Hov. November 2017)

#### Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS

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be	developments. For the latest information about developments to Form W-9 and its instructions, such as legislation enacted by were published, go to www.ins.gou/FormW9.	Form 1099-B (stock or multival fund sales and certain other transactions by brokers) Form 1099-S (proceeds from real estate transactions) Form 1099-K (merchant card and third party network transactions) Form 1098 (higher mortgage interest), 1099-E (student loan Interest),										
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## **Equipment**

Our Tampa Office is conveniently located just off I-75 on East US Highway 92.

We have 15 trucks and trailers at this location and all the necessary equipment (as shown on the following page) required to do the job right.

We are currently operating with 12 crews consisting of 4 to 5 men per crew.

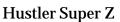






# Equipment







Toro Zmaster



**Exmark Turf Tracer** 



**Exmark Spreaders** 









**Lesco Spreaders** 

Yamaha King Skid

**Packpack Blowers & Sprayers** 

Trimmers, Edgers & Pole Saws











Amazing Services Group maintains a full compliment of maintenance equipment and vehicles

# What Our Clients Are Saying

### QUALIFIED PROPERTY MANAGEMENT, INC.

Administrative Office 5901 US 19 - Ste. 7Q New Port Richey, FL 34652

PHONE: 727-869-9700

FAX: 727-869-9825

November 15, 2017

After a couple false starts with other companies, I finally found the perfect partner in Amazing National Service Group. They paid attention to what I needed and listened to my ideas.

Danny and his staff are truly professional – they listen, analyze the problem, develop a plan, advise you, and produce results without killing the budget.

Amazing National Group Services came in, fixed the problems, and we've used them ever since. The most impressive thing about them to me is that they not only respond quickly, but they actually know their business, respectable and do what they say they are going to do!!

They truly are "Amazing"

Crystal Tedesco, LCAM

Qualified Property Management 5901 US Highway 19 Suite 7 Q New Port Richey, FL 34652 727-869-9700 Ext. 227

# What Our Clients Are Saying

Amazing National Service Group has been maintaining some of our HOA properties for almost a year. We find the staff knowledgeable and proactive and they work well with our Property Management companies. Amazing also works with our Land Department to perform landscaping installations in new communities. In the limited time I have worked with Danny, I find him to be responsive and always willing to help his client. He also follows-up to ensure that his staff has completed requested work in a timely fashion. We appreciate the diligence of the staff at Amazing National Service Group and look forward to a continued working relationship.

Nandra R. Ramnarine, CP, Paralegal KB Home 4105 Crescent Park Drive Riverview, Florida 33578 Telephone: (813) 387-9616



888-KB-HOMES kbhome.com

Consider the environment before printing this email.



# What Our Clients Are Saying

Please accept this as my personal letter of recommendation for Amazing National Services Group. Since bringing them on board 3 months ago, we have been extremely satisfied with their high level of customer service, proficiency of lawn care, and overall reliability. In the past, we have found similar services to be inconsistent and unreliable at best. Their crews show up when they say they will, always provide top quality services and add a personal touch to their work. Danny makes sure he is familiar with his clients and listens carefully to determine what their needs are and how he can best serve them. His staff is always professional and wonderful to work with. Everyone I have had contact with is friendly, approachable and reliable. It's my pleasure to recommend Amazing National Services Group for your property. I'm confident that you will be more than satisfied with the quality of their work and their excellent customer service.

Sincerely.



Stephen Bennett

Land Development Manager 9422 Camden Field Parkway | Riverview , FL 33578 Cell: 813-735-7939 | Fax: 813.663.9493 stephen.bennett@beazer.com



Steve Bennett: 813-735-7939

Email: stephen.bennett@beazer.com



### **KB** Homes

Nandra Ramnarine: 813-341-0943

Email: nnramnarine@kbhome.com



### **Aqua Solis**

**Qualified Property Management, Inc.** 

Crystal Tedesco: 727-869-9700

Email: crystal@qualifiedproperty.com

# **Maintained Property Photos**

### **Medford Lakes for KB Homes**

10640 Medford Lakes Drive, Riverview, FL Cully Kushmer: 813-730-0180





### **West Lakes Reserve**

11678 Fox Sparrow Road, Tampa, FL

Nandra Ramnarine: 813-387-9642





### **Aqua Solis**

1060 Scotsdale Street, Dunedin, FL 34698Tampa, FL

Crystal Tedesco: 727-869-9700



Aqua Solis is a gated community with new townhomes in Dunedin, voted "Best Little Walking Town in America." Private community pool and cabana. 1-car garage and 2-carwide driveway.

### **Northgate for KB Homes (Currently being installed)**

7763 Sunshine Bridge Avenue, Gibsonton, FL Nandra Ramnarine: 813-387-9642





# **Photo Gallery**









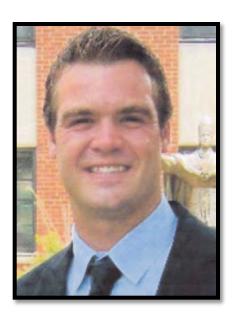








# Our Management Team



Nathan (Nate) Mazanowski Chief Executive Officer

Nathan is the son of legend Zygmund Mazanowski. He was born into the landscape maintenance industry and Landscaping has always come natural to Nathan. After 10 years of experience in commercial landscape management, managing over \$3 million dollars worth of accounts, Nathan started his own lawn and landscape Maintenance company in 2010. With only three years of success his father, who's the previous owner of Mainscapes, and his brother Michael joined together to start growing their Christian company nation wide. They have ambitious plans, ideas and hopes of growing their company to be a successful multi-million dollar leader in the lawn and landscape industry. Hiring like minded leaders to help them achieve these goals has been a very important part of their business plan. Having experience in tropical, mid-west and now desert landscaping has provided Nathan with a wide variety of landscape management knowledge and skills.

### **Amazing Maintenance & Services Group**

DBZ: Yard Doctors & MrGspace Landscape Outdoor and Indoor Services

## Our Management Team



**Danny Hutcheson**President

Danny has over 28 years of experience in the industry. He oversees all the Installation and Grounds Maintenance Operations. His vast experience in all Landscape, Irrigation and Maintenance applications makes him a strong asset to the *Amazing National Service Group* and the clients that have come to rely on his expertise. He has overseen many high-profile projects for Disney, Universal, Sea World, Bush Gardens and The World of Golf Hall of Fame to name a few. Danny is also licensed as an Irrigation Contractor in Hillsborough, Pasco, Polk, Hernando, Manatee, Sarasota, Orange, Osceola Counties plus the City of Tampa and Orlando. He is also a Certified Pest Control Operator and a Certified Arborist in the State of Florida.

## Our Management Team



### Eric Hutcheson: Operations Manager

Eric has over 12 years of experience in the industry. His knowledge in construction and irrigation installation along with Grounds Maintenance makes him an asset to Amazing National Service Group. His experiences come from working with companies such as Valleycrest, Greenbriar Landscaping and Webster Oaks, Inc. His strengths are making sure the project is completed on time, safely, and customer satisfaction.



### Jerimy O'Neal: Operations Manager

Jerimy has over twelve years of experience in Florida. He has been active in landscape maintenance since the age of thirteen starting as a laborer for his father's, then six year old, landscaping company in Marietta, GA. At the age of seventeen he assumed control of the company, and in 2003 he sold the business and moved to Florida. His knowledge in Grounds Maintenance makes him an asset to Amazing Service Group. His experience comes from working with companies such as Greenbriar Landscaping and Valleycrest and managing such notable CDD's as Harrison Ranch in Parrish, Venetian Falls in Venice and South Shore Falls and Harbor Isles in Apollo Beach.



### Accounts Payables and Receivables

Manages all company and branch accounting including accounts receivable, accounts payable, insurance documents,. etc.



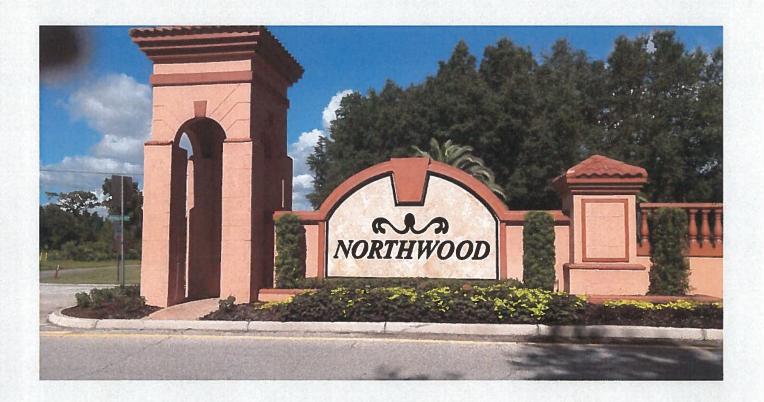
With **Amazing National Service Group** you get more than landscaping services, you get a company that truly cares about building a strong professional partnership that provides you with unparalleled services. **Amazing National Service Group** is big enough to serve you, yet small enough to know you! By believing in small business values **ANSG** strives to create long-term, successful partnerships with our customers. From hiring top field professionals to exceptional communication and follow-through service, your satisfaction is our goal.



Thank you for the opportunity to provide you with this proposal. **Amazing National Service Group** looks forward to serving you!



# **Northwood Community Development District**





January 17, 2018

Lloyd Radder



January 17, 2018

Mr. Gene Roberts, Operations Manager Northwood CDD – Meritus Corp. 27248 Big Sur Drive Wesley Chapel, FL 33544

RE: Northwood CDD 2018 Landscape Maintenance Proposal

## Dear Gene:

Thank you for the request for a landscape maintenance proposal from BrightView for the Northwood Community Development District (Northwood CDD) in Wesley Chapel. We pleased to submit our proposal, and based on our history servicing communities similar to the Northwood CDD, as well as our 71 year service history, we will focus on being pro-active, providing consistent, high quality service, maintaining plant material health, strong contractor capabilities, fair pricing, and constant, written communication between your office, and our local BrightView branch.

The enclosed proposal was developed based on our measurements of the property and your scope of work. Our skilled, experienced team of gardeners and technicians will achieve your landscape goals and keep Northwood CDD looking its best. Again, our service commitment will include these areas as a high priority:

- Priority item #1: Plant Material Health screams "Curb Appeal" to Prospective Residents and Management. BrightView feels and understands your concern when residents and visitors complain about the lack of green color in the turf, dead palm fronds, bed weeds and unkempt shrubs. Healthy turf is a deep, dark green color signifying proper nutrients, appropriate irrigation and fertilization, as well as the care and pride of the grounds. We further understand that trees and shrubs are expected to healthy, upright, vigorous and colorful. We will use the latest fertilizer formulations, irrigation techniques and Florida Friendly maintenance practices to achieve this high level curb appeal, with details presented later in this proposal. Properties that fail to scream "highest quality" never get a second chance to capture patient revenues. BrightView will make sure the entire property entices residents to enjoy themselves, and to remain.
- Priority item #2: Vendor Capabilities and Pricing. Vendor Capabilities and Pricing together reflect the Ultimate Outcome of your Satisfaction. Too few hours on the job means services go missed. Inadequate training and service practices result in unsightly "curb appeal". Rest assured BrightView has extensive employee training, initial job assessment techniques, and a "value-driven" pricing program that results in a quality performance and customer satisfaction level second to none in the industry. All of this means our price and our service level is driven by your desired outcome for the property. Please note that our pricing that follows will be tied directly to your service expectations.



Priority item #3: Communication. Communication between your office, and BrightView will either make or break our contract. All the best intentions and service capabilities are useless if we do not communicate clearly with you. Our proposal will refer to specific reporting tools such as property management reports, irrigation inspection reports, and site specific enhancement ideas. These written reports, along with monthly property walks, will demonstrate not only our ability to keep the board informed of our services, but demonstrate our care and concern to constantly improve the Northwood CDD's landscape investment.

As an experienced partner delivering both local expertise and national resources, we understand how a well-maintained landscape attracts people, adds to your property value and contributes to your success. When you partner with BrightView, you will have a team of local professionals dedicated to the careful stewardship of your landscape and its enduring beauty and value.

Thank you for the opportunity to submit this proposal. Feel free to contact me at 813 363-3400 or by email at Iradder@BrightView.com.

Sincerely,

Lloyd Radder

**Business Developer Executive** 



# Your Full Service Landscape Expert

BrightView takes pride in providing the highest-quality landscape and snow services with a worry-free, dependable service commitment. As the nation's leading landscape services company, we consistently bring excellent landscapes to life at thousands of clients' properties, fostering collaborative relationships to drive clients' success.

A full service landscape company, BrightView can mobilize quickly to respond to special requests that may fall outside of the scope of landscape maintenance. In addition to landscape maintenance, our expertise extends to:

At every stage of your property's lifecycle, BrightView is here to take care of your landscape.





Design	Develop	Maintain	Enhance
<ul> <li>Landscape Architecture &amp;</li> </ul>	<ul> <li>Planting</li> </ul>	<ul> <li>Landscape</li> </ul>	<ul> <li>Enhancements</li> </ul>
Planning	<ul> <li>Hardscaped</li> </ul>	<ul> <li>Tree Care</li> </ul>	<ul><li>Sustainability</li></ul>
<ul> <li>Design Build</li> </ul>	<ul><li>Pools &amp; Water Features</li></ul>	Snow & Ice	<ul> <li>Water Management</li> </ul>
<ul><li>Program Management</li></ul>	<ul> <li>Compliance</li> </ul>	<ul> <li>Specialty Turf</li> </ul>	
	<ul> <li>Tree Growing &amp; Moving</li> </ul>	<ul> <li>Exterior Maintenance</li> </ul>	



# Results in the First 30 Days

Our goal is to continually provide a noticeable difference between our services and other landscape contractors. Through our onsite inspections, property reviews and conversations with you and your team, together we will construct service, communication and action plans best suited for the Northwood CDD Community. Listed below are tasks we will fulfill based on priorities we have identified.

#### **IRRIGATION**

- Check irrigation systems and components for proper operation
- Map the system showing locations of major components
- Sample the soil and adjust watering for desired moisture
- Recommend necessary repairs and upgrades

# **SHRUBS AND BEDS**

- Remove weeds
- Prune selected shrubs
- Remove plants too close to tree trunks, groundcover crowding shrubs, and poor performing plants
- Mulch planters showing bare dirt
- Bevel cut edges of groundcover adjacent to hardscape
- Apply insect and disease control to treatable diseased plant material

#### SAFETY

- Trim plant material or trees hindering or blocking line of sight at intersections and monuments
- Ensure tree guy wires are sufficiently marked for visibility
- Fix tripping hazards in the turf and hardscape
- Identify drainage problems and propose solutions

#### COMMUNICATION

- Introduce the Account Manager and walk the site together
- Determine your communication preferences

#### **TURF**

- Apply broadleaf weed spray where necessary
- Apply pre-emergence weed spray to inhibit new weed growth

# **TREES**

- Prune selected trees
- · Install tree wells as needed
- Replace or fix improperly installed tree stakes



# A LANDSCAPE PLAN DESIGNED FOR YOUR PROPERTY

Every property is different and thus has a unique set of maintenance needs. We have experience with other properties similar to the Northwood CDD Community and took into consideration the issues we have identified to create the maintenance plan designed to keep the property looking its best year-round.

# **Healthy Plant Material**

The life cycle and the value return from your landscape

In preparing our landscape maintenance proposal for the Northwood CDD, our goal is to address the issues outlined in our cover letter, including Turf Health, Plant Health, and Weed Control Issues. The Turf Health program is highlighted below.

# **Turf and Plant Care**

Along with a properly working irrigation system, a proactive turf care and shrub care program can help to improve the overall health of the entire plant palette on the premises. Our agronomic plan is designed to act as a benchmark for how we manage both turf and ornamentals.

# EXPERIENCE THE DIFFERENCE IN QUALITY

We strive to be the landscape service provider of choice in Wesley Chapel. In large part, our ability to offer unmatched quality to our customers has been attributed to the tools and systems we have developed over our 71-year history. The primary systems that support our quality standards include:

# COMMUNICATION SYSTEMS

Proactive communication that allows us to be highly responsive to emergencies, special requests and acts of nature

#### TRAINING PROGRAMS

Intensive skills, customer relations, and quality training ensure our team can consistently exceed your expectations

# **QUALITY EVALUATIONS**

Management led evaluations that ensure our internal quality standards are met and our employees can achieve continuous improvement

#### **SAFETY STANDARDS**

Training and incentive programs ensure your property remains hazard free and our employees can return home safely.

# **CUSTOMER SATISFACTION**

Empirically measured customer satisfaction that is taken seriously. Our goal is 100% satisfied customers



# EMERGENCY RESPONSE TEAM READY WHEN YOU NEED US

With dozens of locations across Florida and more than 3,000 employees in the state, we can dispatch faster than other landscape service providers in the event of a catastrophic situation, including but not limited to hurricanes, tornadoes / water spouts, and severe weather.

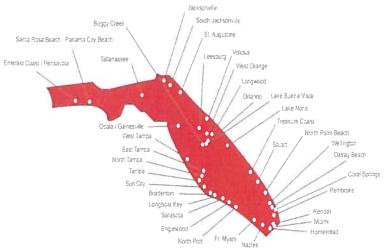




Manager, Terry McLane, will personally draw on resources and pull equipment from within the BrightView network to ensure your property is quickly, properly and safely serviced.

When a catastrophe occurs, your local Branch

Resources from branch offices throughout Florida will be available in the event of an emergency to ensure our customers have access to crews and equipment quickly.





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# CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY) 09/12/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

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	DUCER				CONTA NAME:					
	Risk Services Northeast, Inc. York NY Office					a. Ext): (000)	283-7122	FAX (A/C. No.): (800)	363-0105	
	Water Street York NY 10038-3551 USA				E-MAIL ADDRI	SS:				
	TOTA NT 10030 3331 03A				INSURER(S) AFFORDING COVERAGE			NAIC #		
INSUR					INSURE			isurance Company	22667	
	phtview Landscape Services, Inc ation #34190	•			INSURER B: American Guarantee & Liability Ins Co				Co 26247	
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ACORD 25 (2016/03)

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# Competitive Pricing That Fits Your Budget

We are committed to fulfilling the specific landscape needs of the Northwood CDD Community while providing the service you expect at a price point that fits your budget. BrightView Landscape Maintenance will provide the following competitive pricing per specifications as noted in the specifications as provided.

PLEASE SEE PRICING SHEETS ATTACHED BELOW, SUPPLIED BY THE PROPERTY MANAGEMENT

# EXTERIOR LANDSCAPE MAINTENANCE SPECIFICATIONS & CONTRACT

# NORTHWOOD CDD

# Owner:

# NORTHWOOD COMMUNITY DEVELOPMENT DISTRICT

# OLM, INC. ORNAMENTAL LANDSCAPE MANAGEMENT KENNESAW, GA

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# EXHIBIT "B"

# **SUMMARY BID FORM**

Exterior Landscape Maintenance NORTHWOOD CDD

Tampa, Florida

This Summary Bid Forms total the Itemized Bid Forms for Categories A, B, C and D. The combined annual sum of all four categories is defined as the "Total Bid Price".

A. Landscape Maintenance Total	\$94,344.00
B. Seasonal Color Maintenance Total	\$ 4,290.00
C. Seasonal Plant Installation Total	\$16,968.00
D. Mulch Total	\$18,500.00
FIRST YEAR TOTAL BID PRICE	\$134,102.00
Second Year Total Bid Price	\$134,102.00
Third Year Total Bid Price	\$134,102.00

Contractor Company Name	Bright View Landscape Services, Inc.
Contractor Address	26642 Wild Fern Circle, Lutz, FL 33559
Contractor Representative	Lloyd Radder
Contractor Signature	an Dec
Title	Business Developer Executive
Telephone Number	813 994-2309
Date	1/17/18

Service Agreement July 20, 2015

# WORK SCHEDULE

Work under this Contract is to begin at the execution of the Contract, and run concurrent thereof for the period of three (3) years.

# **ADDENDA**

We acknowledge receipt of the following Addenda, which are included in our proposal.

ADDENDUM # N/A	DATED:
ADDENDUM #	DATED:

# **UNIT PRICES**

We acknowledge receipt of the following Unit Prices which are included in our proposal.

UNIT PRICE #	DATED:
UNIT PRICE #	DATED:

IV-2

# CATEGORY A LANDSCAPE MAINTENANCE ITEMIZED BID FORM

FUNCTION	FREQUENCY (PER YEAR)	TOTAL PRICE
Mow	42	33,222.00
Edge (Bedlines)	42	2,698.50
Edge (Hardlines)	42	2,499.00
Monofilament Trim	42	2,005.50
Bed Weed Control	52	13,026.00
Palm Pruning	2	5,700.00
Tree Pruning	12	2,202.00
Shrub/Groundcover Trim	22	10,010.00
Debris Disposal	52	4,004.00
Irrigation Inspection	12	13,200.00
Shrub Fertilization	3	876.00
Groundcover Fertilization	3	150.00
St Augustine Turf Fertilization	6	1,896.00
Bahia Turf Fertilization	2	600.00
Turf Weed Control	52	455.00
pH Adjustment	1	100.00
Fire Ant Control	52	260.00
Turf Insect/Disease Control	52	520.00
Shrub & Groundcover Insect/Disease Control	52	520.00
Palm Fertilization	4	200.00
Tree Fertilization	2	200.00

CATEGORY A.	FIRST YEAR LANDSCAPE
	MAINTENANCE TOTAL

94,344.00

Contractor Signature

BrightView Landscape Services, Inc.

1/17/18

Company Name

# CATEGORY B

# SEASONAL COLOR MAINTENANCE ITEMIZED BID FORM

SEASONAL COLOR MAINTENANCE	FREQUENCY (PER YEAR)
Deadheading	24
Pruning	12
Insect/Disease Control	20
Watering (Man Hours)	18
Fertilization	12

CATEGORY B.	FIRST YEAR SEASO	ONAL COLOR
	<b>MAINTENANCE TO</b>	<b>)TAL</b>

\$ 4,290.00

BrightView Landscape Services, Inc.

1/17/18

Company Name

# CATEGORY C

# SEASONAL COLOR INSTALLATION ITEMIZED BID FORM

QUANTITY	CHANGE OUT DATE	PLANT MATERIAL	SIZE	UNIT PRICE	TOTAL PRICE
4,000		Winter /Spring	4"	\$1.60	\$6,400.00
2,605		Spring / Summer	4"	\$1.60	\$4,168.00
4,000		Fall / Winter	4"	\$1.60	\$6,400.00

CATEGORY C.	FIRST YEAR SEASONAL COLOR
	INSTALLATION TOTAL

**\$** <u>16,968.00</u>

- NOTE 1: All annuals shall be 4" container-grown Grade "A" plants with multiple blooms at the time of installation.
- NOTE 2: All prices should include soil amendments, mulch, labor, taxes, etc. associated with installation. All plants should be in bloom at time of planting.
- NOTE 3: Specific colors and varieties shall be mutually agreed upon prior to installation.
- NOTE 4: Contractor is responsible for estimating and confirming the quantity of flowers based on the spacing shown below:
  - a. Distance away from curbs, turflines, etc.

    Spring / Summer Annuals 10"
  - b. On Center (o.c.) Spacings

Winter / Spring 8"
Spring/ Summer 10"
Fall / Winter 8"

Convector Signature

BrightView Landscape Services, Inc.

1/17/18

Contractor Signature

Company Name

IV-5

# CATEGORY D

# MULCH\* ITEMIZED BID FORM

MATERIAL and FUNCTION	CUBIC YARDS	UNIT PRICE	TOTAL PRICE
Pine Bark Mulch (First Mulching)	225	\$48.00	\$10,800.00
Trenching (First Trenching)	1		\$ 297.50
Pine Bark Mulch (Second Mulching)	145	\$48.00	\$ 7,105.00
Trenching (Second Trenching)	1		\$ 297.50

CATEGORY D. FIRST YEAR MULCH TOTAL	\$	18,500.00
------------------------------------	----	-----------

Marfan	BrightView Landscape Services, Inc.	1/17/18	
Contractor Signature	Company Name	Date	

<sup>\*</sup>Contractor is responsible for measuring and confirming the quantity of mulch for two (2) complete applications per year.

# SUPPLEMENTAL PRICING FORM

1. A	dditional Pine Bark Mulch (cost/yard, spread on site)	\$ 50.00/yard
2. A	dditional Pine Straw Mulch (cost/bale, spread on site)	\$ 12.00/bale
3. A	dditional Labor with truck and hand tools (cost/man hour)	\$ 35.00/hour
II .	dditional labor with truck and small power equipment e.e., edger, blower, etc.) (cost/man hour)	\$ 45.00/hour
II.	dditional labor with truck and light power equipment .e., 36" and 52" walk mower) (cost/man hour)	\$ 45.00/hour
II .	dditional labor with truck and heavy power equipment e.e., hustler, tractor, bush hog) (cost/man hour)	\$ 65.00/hour
7. W	atering with Hydroseeder including operator (cost/man hour)	\$ 150.00/hour
8. St	. Augustine sod laid, site ready (cost/square foot)	\$ 1.05/sq ft
9. C	ost per hour – General Labor	\$ 35.00/hour
10. Co	ost per hour - Irrigation Service Technician with one laborer	\$ 75.00/hour
	ost per application of ASTM Mulch to playground at Playground enter (Caladesi Park)	\$ 65.00/yard
12. Se	easonal Color Bed Preparation (Demolition/Soils/Amendments)	\$ N/A

B

Supplemental Pricing continued on the following page.

Service Agreement July 20, 2015

# **SUPPLEMENTAL PRICING (Continued)**

# PERENNIAL MAINTENANCE

PERENNIAL MAINTENANCE	FREQUENCY (PER YEAR)	TOTAL
Deadheading	32	\$ 845.00
Cut Back	1	\$ 845.00
Insect/Disease Control	52	\$ 500.00
Fertilization	2	\$ 500.00
Mulching	1	\$1,600.00

First Year Perennial Maintenance Total

\$ 4,290.00

# PERENNIAL INSTALLATION

QUANTITY	PLANT MATERIAL	SIZE	UNIT PRICE	TOTAL PRICE
1,800	Daylily *	1-gal.	\$3.00	\$5,400.00
4,000	Pentas *	4-inch	\$1.60	\$6,400.00
1,800	Blue Daze *	1-gal.	\$3.00	\$5,400.00
1,800	African Iris *	1-gal.	\$3.00	\$5,400.00

<sup>\*</sup>The pricing above is if the same perennial is planted throughout the beds in place of annuals. If a mixture of the verities is to be used, the price would be determined by the quantities requested of each by the board.

IV-8

The prices above shall be commensurate with the contract term.

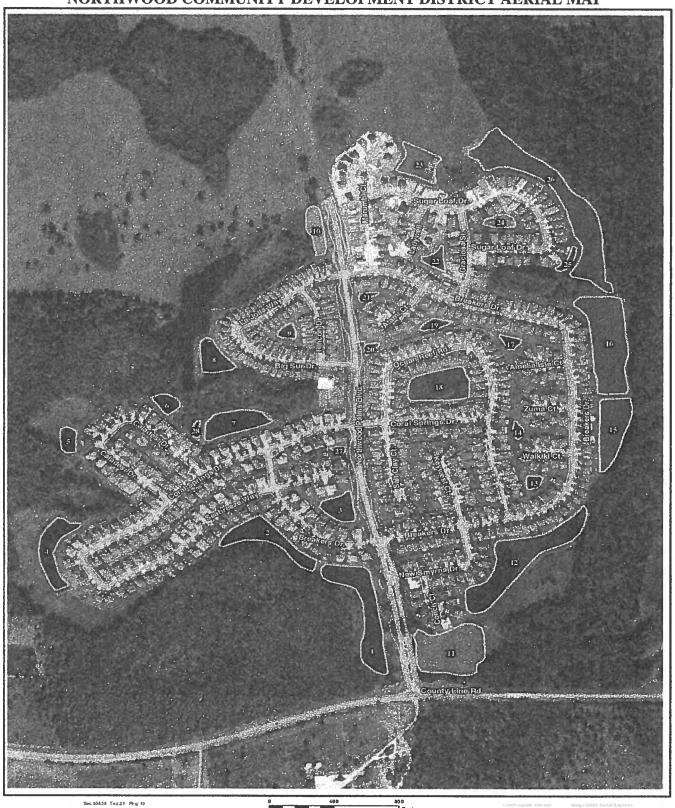
BrightView Landscape Services, Inc.
Contractor Signature Company Name

1/17/18

91

Service Agreement July 20, 2015

EXHIBIT "E"
NORTHWOOD COMMUNITY DEVELOPMENT DISTRICT AERIAL MAP



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Northwood Pasco County, FL Aerial Map

IV-12

Biological Research Associates

3910 US Highway 30128

Suite 180

Lampa, Plorido 33619

812-664-4500 PAN-613-664-0340

www.biologicalrosearch.clm



# LANDSCAPE MAINTENANCE PROPOSAL

For:

# **Northwood CDD**



Date Submitted: January 18, 2018

Our Mission:

"We are committed to earning the loyalty of our clients and employees."

Serving all of Florida...



- 1. Proposal Pricing per scope of work provided
- 2. Buccaneer Landscape Management Service Documents
  - Proposal
  - Scope of Work
  - Proposed Manpower
  - Landscape Management Plan
- 3. References
- Landscape Maintenance / Management
- Landscape Construction Design/Build
- 4. Company Profile Statement of Qualification

# A. Summary - Experience & Qualifications

- Diverse Family of Customer Who We Serve!
- All Inclusive Service Menu
- Offering Exceptional Service
- Advantages of Buccaneer Landscape Management
- Building Relationships / Industry Support

# **B.** Corporate Information

- Locations
- Company Leadership
- Key Contact Information
- Corporate Info
- Trade References

# C. Staffing Licensing & Equipment

- Staffing / Personnel Descriptions / Licensing
- Equipment / Vehicles



January 18, 2018

Northwood CDD Debbie Hukill c/o Meritus 2005 Pan Am Circle, Suite 120 Tampa, FL 33607

**Subject:** Landscape Maintenance Proposal

**Buccaneer Landscape Management** sincerely appreciates the opportunity to present this proposal for landscape maintenance services at **Northwood CDD Wesley Chapel FL**.

Please find enclosed our submittal which includes all requested pricing in addition to all other information needed to qualify our company. We are confident that our proposal pricing and service program affords Buccaneer Landscape Management every opportunity for success in providing you the highest level of service possible.

Buccaneer Landscape Management, a Florida Corporation, is a premier full-service provider of commercial grounds maintenance and landscape construction services in the State of Florida. As an industry leader providing high quality grounds maintenance services, we have the good fortune of providing our services for some very prestigious customers in a variety of markets. It would be our pleasure to serve you as well.

We truly hope this information affords Buccaneer your favorable consideration. Please feel free to review the enclosed proposal package and contact me should you have any questions, require additional information or would like to schedule a meeting to review our submittal in more detail.

The entire Buccaneer Landscape Management team is looking forward to working with you.

Sincerely,

**Chris Witherington** 

Buccaneer Landscape Management



# I. Proposal Forms – Exhibit "B"

# EXHIBIT "B"

# **SUMMARY BID FORM**

Exterior Landscape Maintenance NORTHWOOD CDD

Tampa, Florida

This Summary Bid Forms total the Itemized Bid Forms for Categories A, B, C and D. The combined annual sum of all four categories is defined as the "Total Bid Price".

A. Landscape Maintenance Total	\$121,084
B. Seasonal Color Maintenance Total	\$2,700
C. Seasonal Plant Installation Total	\$17,550
D. Mulch Total	\$19,480
FIRST YEAR TOTAL BID PRICE	\$160,814
Second Year Total Bid Price	\$160,814
Third Year Total Bid Price	\$160,814

Contractor Company Name	Buccaneer Landscape Management
Contractor Address	PO Box 2453 Pinellas Park Fl 33780
Contractor Representative	Chris Witherington
Contractor Signature	Chris Witherington
Title	President
Telephone Number	7272090393
Date_	1/18/18



# WORK SCHEDULE

Work under this Contract is to begin at the execution of the Contract, and run concurrent thereof for the period of three (3) years.

# **ADDENDA**

We acknowledge receipt of the following Addenda, which are included in our proposal.

ADDENDUM #1	DATED:1/3/18
ADDENDUM #	DATED:

# **UNIT PRICES**

We acknowledge receipt of the following Unit Prices which are included in our proposal.

UNIT PRICE #	DATED:
UNIT PRICE #	DATED:



# CATEGORY A LANDSCAPE MAINTENANCE ITEMIZED BID FORM

FUNCTION	FREQUENCY (PER YEAR)	TOTAL PRICE
Mow	42	\$24,600
Edge (Bedlines)	42	\$12,800
Edge (Hardlines)	42	\$13,000
Monofilament Trim	42	\$12,800
Bed Weed Control	52	\$5,060
Palm Pruning	2	\$1,200
Tree Pruning	12	\$1,820
Shrub/Groundcover Trim	22	\$23,760
Debris Disposal	52	\$2,000
Irrigation Inspection	12	\$9,360
Shrub Fertilization	3	\$764
Groundcover Fertilization	3	\$480
St Augustine Turf Fertilization	6	\$5,880
Bahia Turf Fertilization	2	\$1,460
Turf Weed Control	52	\$1,620
pH Adjustment	1	\$626
Fire Ant Control	52	\$1,200
Turf Insect/Disease Control	52	\$1,446
Shrub & Groundcover Insect/Disease Control	52	\$428
Palm Fertilization	4	\$376
Tree Fertilization	2	\$404

CATEGORY A.	FIRST YEAR LANDSCAPE		
	MAINTENANCE TOTAL	\$_	121,084.00

Chris Witherington	Buccaneer Landscape Management	1/18/18
Contractor Signature	Company Name	Date



# CATEGORY B

# SEASONAL COLOR MAINTENANCE ITEMIZED BID FORM

SEASONAL COLOR MAINTENANCE	FREQUENCY (PER YEAR)
Deadheading	24
Pruning	12
Insect/Disease Control	20
Watering (Man Hours)	18
Fertilization	12

CATEGORY B.	FIRST YEAR SEASONAL COLOR
	MAINTENANCE TOTAL

Chris Witherington	Buccaneer Landscape Management	1/18/18
Contractor Signature	Company Name	Date



# CATEGORY C

# SEASONAL COLOR INSTALLATION ITEMIZED BID FORM

QUANTITY	CHANGE OUT DATE	PLANT MATERIAL	SIZE	UNIT PRICE	TOTAL PRICE
3100	3/1	Winter /Spring	4"	\$1.95	\$6,045.00
2800	6/1	Spring / Summer	4"	\$1.95	\$5,460.00
3100	10/1	Fall / Winter	4"	\$1.95	\$6,045.00

CATEGORY C.	FIRST YEAR SEASONAL COLOR	
	INSTALLATION TOTAL	\$ 17,550.00

- NOTE 1: All annuals shall be 4" container-grown Grade "A" plants with multiple blooms at the time of installation.
- NOTE 2: All prices should include soil amendments, mulch, labor, taxes, etc. associated with installation. All plants should be in bloom at time of planting.
- NOTE 3: Specific colors and varieties shall be mutually agreed upon prior to installation.
- NOTE 4: Contractor is responsible for estimating and confirming the quantity of flowers based on the spacing shown below:
  - a. Distance away from curbs, turflines, etc.

    Spring / Summer Annuals 10"
  - b. On Center (o.c.) Spacings

Winter / Spring 8"
Spring/ Summer 10"
Fall / Winter 8"

Chris Witherington	Buccaneer Landscape Management	1/18/18
Contractor Signature	Company Name	Date

<sup>\*</sup>Annual type and availability will be submitted for approval prior to installation.



\$ \_\_\_\_19,480.00

# NORTHWOOD CDD

# CATEGORY D

# MULCH\* ITEMIZED BID FORM

MATERIAL and FUNCTION	CUBIC YARDS	UNIT PRICE	TOTAL PRICE
Pine Bark Mulch (First Mulching)	230	\$38.00	\$8,740.00
Trenching (First Trenching)		\$1000.00	\$1000.00
Pine Bark Mulch (Second Mulching)	230	\$38.00	\$8,740.00
Trenching (Second Trenching)		\$1000.00	\$1000.00

CATEGORY D. FIRST YEAR MULCH TOTAL

*Contractor is responsible for med applications per year.	asuring and confirming the quantity of mulch for	two (2) complete
Chris Witherington	Buccaneer Landscape Management	1/18/18
Contractor Signature	Company Name	Date



# SUPPLEMENTAL PRICING FORM

	1
Additional Pine Bark Mulch (cost/yard, spread on site)	\$45.00
2. Additional Pine Straw Mulch (cost/bale, spread on site)	\$100.00
3. Additional Labor with truck and hand tools (cost/man hour)	\$35.00
4. Additional labor with truck and small power equipment (i.e., edger, blower, etc.) (cost/man hour)	\$35.00
5. Additional labor with truck and light power equipment (i.e., 36" and 52" walk mower) (cost/man hour)	\$35.00
6. Additional labor with truck and heavy power equipment (i.e., hustler, tractor, bush hog) (cost/man hour)	\$125.00
7. Watering with Hydroseeder including operator (cost/man hour)	\$125.00
8. St. Augustine sod laid, site ready (cost/square foot)	\$.95
9. Cost per hour – General Labor	\$35.00
10. Cost per hour – Irrigation Service Technician with one laborer	\$75.00
11. Cost per application of ASTM Mulch to playground at Playground Center (Caladesi Park)	\$1,200.00
12. Seasonal Color Bed Preparation (Demolition/Soils/Amendments)	\$1,200.00

Supplemental Pricing continued on the following page.



# **SUPPLEMENTAL PRICING (Continued)**

# PERENNIAL MAINTENANCE

PERENNIAL MAINTENANCE	FREQUENCY (PER YEAR)	TOTAL
Deadheading	32	\$480.00
Cut Back	1	\$150.00
Insect/Disease Control	52	\$260.00
Fertilization	2	\$50.00
Mulching	1	\$20.00

First Year Perennial Maintenance Total	\$\$970.00
	<del>_</del>

# PERENNIAL INSTALLATION

QUANTITY	PLANT MATERIAL	SIZE	UNIT PRICE	TOTAL PRICE
1	Daylily	1-gal.	\$5.00	\$5.00
1	Pentas	4-inch	\$4.00	\$4.00
1	Blue Daze	1-gal.	\$5.00	\$5.00
1	African Iris	1-gal.	\$5.00	\$5.00

The prices above shall be commensurate with the contract term.

Chris Witherington	Buccaneer Landscape Management	1/18/18
Contractor Signature	Company Name	Date



# **Proposed Project Manpower Summary**

The following is an estimated (1) year total manpower summary for grounds maintenance operations for **Northwood CDD**.

Based on our property surveys, our average manpower estimates, as stated and broken down within this summary, shall be sufficient to satisfy all requirements as set forth after the property has a thorough clean up. This staffing estimate is based on a (1) year total man-hour "average", which includes all working site supervision. In addition to the proposed base services crew personnel, our proposal price includes additional support services man-hours for our chemical program, arborcare services, mulch installation, irrigation maintenance program and annual flower installation as applicable to this agreement and as needed. Included in our pricing but not stated separately is the additionally provided management and operational support from Account Manager and/or Operations Leadership/Ownership. The related growing or non-growing seasons, and subsequent services and frequencies to be provided, will dictate the exact number of personnel needed at any given time. We anticipate the following staffing requirements:

# □ Growing & Non Growing Season

# **Landscape Maintenance:**

Approximately (6) crew personnel per service visit, (1 day) per week and (42) weeks per year or per specifications. Typical Season below, weather pending. Per specifications provided.

# **Detail Services:**

Approximately **(6)** crew personnel per service visit, **(2 days)** per month and per specifications. Typical Season below, weather pending. Per specifications provided.

• Monthly – Spraying and trimming

# Suggested Crew Staffing – per crew

- (1) Crew Supervisor (Working assist with various services)
- (5) Crew Members Landscape Services
- (1) Irrigation Tech -12 monthly visits per year for routine wet checks and other duties.
- (1) Spray Tech as needed for all fertilization and pest control services per specifications.



# **Landscape Management Plan**

**Buccaneer Landscape Management** is committed to developing a mutually beneficial, long-term relationship in executing this agreement for landscape maintenance services. Client provided specifications supersede all enclosed information. BLMC has established the following objectives for the agreement:

- 1) Maintain the grounds at the highest quality level consistent with the client's expectations.
- 2) Provide a highly responsive staff led by a qualified, experienced Account Manager.
- 3) Support the on-site staff with the proper resources to maximize efficiencies.
- 4) Through proper maintenance and cultural practices, continually improve the aesthetics of the community landscape.
- 5) Maintain the project as an environmental enhancement, continually assessing the impact of cultural practices on the surrounding environment.
- 6) Provide professional guidance and recommendations for landscape improvements and in effecting future cost savings.

With these objectives in mind, we hope to offer the opportunity to utilize the vast resources of **Buccaneer Landscape Management** for the successful maintenance of your community.











# **Grounds Management Programs**

## **Operations - Management**

A site-specific maintenance program will be developed for which utilizes the interrelationship of Integrated Pest Management (IPM) which is an EPA recognized program and Best Management Practices (BMP). Our program will ensure that the best possible management practices are utilized and conducted in a timely and effective manner to provide maximum turfgrass quality and make a positive impact on the environment.

This management plan is intended to be an overall outline for agronomic, horticultural, and service practices of BLMC's maintenance operation, covering the maintenance of all landscaped grounds within the designated service areas. While the guidelines are detailed, they are not intended to be strict rules of operation. Variances from the guidelines will be necessary at times to allow for adjustments resulting in changes in climatic conditions, pest infestation, and other unforeseen problems.

# A. Irrigation

A definitive description of how to irrigate is elusive because of many variables to consider, i.e., slope, soil types, height of cut, rooting depth, weather factors and the performance of the irrigation system itself. The only way for the irrigation tech to master the irrigation of every area of responsibility is through careful study and trial and error. Experience is the best teacher when it comes to fine-tuning irrigation management skills.

Given the imperfect nature of any irrigation system in the content of the variables noted above, there most likely will be different areas of the grounds over watered, correctly watered and under watered. Trying to achieve the most appropriate balance, preferably on the drier side, will be the goal of the irrigation program. Irrigation scheduling involves answering two questions, when to irrigate and how much water to apply. Once these two questions have been answered, the schedule will need to be adjusted for rainfall and refined, as experience is gained.



Irrigation should be scheduled only when the turf needs water, i.e., just before it begins to stress. One method that can be used in determining when to irrigate is

visual inspection of the turf. When the grass begins to turn a bluish-gray tint, or leaf blades curl or fold, footprints linger in the grass long after being made and/or a soil probe indicates the soil is dry, it is time to irrigate.

The best method of determining whether the proper amount of water was applied is to determine the depth of water penetrating following irrigation by coring with a soils tube. If water has not penetrated to the one foot depth (or other depth to be irrigated) by six to eight hours after an irrigation, then the irrigation time should be increased. If water has moved well beyond the desired irrigation depth, the irrigation time would be decreased.

# B. Mowing

After irrigation, mowing is the most important turf maintenance operation. With good mowing practices, density, texture, color, root development, and wear tolerance are enhanced; and a healthy turf minimizes the need for excessive use of fertilizers and pesticides. In addition, mowing can be an effective means of controlling many weeds; thereby, helping to reduce the use of herbicides.

When the turf is mowed too closely, it becomes less tolerant of environmental stresses, more disease prone and more dependent upon a carefully implemented cultural program. The best approach is to use the highest mowing height acceptable for the various turf types and applications.



Growth rate and mowing height have the most influence on mowing frequency. As a rule of thumb, mowing should be done often enough that no more than 30% of the leaf blade is removed any one mowing. Therefore, the frequency of mowing must be related to the rate of growth rather than to a time schedule. Following this practice will minimize the effect of mowing on photosynthesis and help maintain a high percentage of leaf surface which is necessary for healthy root development.

Varied mowing patterns on all surfaces encourage upright growth and reduce wheel or mower wear and compaction.

In addition, anytime the grass is in a weakened or stressed condition, the mowing height should be raised immediately.

## C. Fertilization

# General – Turf / Shrubs / Trees / Palms

The most important aspect of a fertilizer program is to insure that the materials used do not contaminate the soil and/or groundwater. The first step in arriving at a sound turf / plant nutrition program is to have the soil analyzed to determine pH, calcium, magnesium, phosphorus and potassium availability and balance. From this information a valid lime and fertilizer program can be developed with the assurance that excess nutrients will not be applied.

Nitrogen is the nutrient used by grasses in the largest quantities. Its function is to stimulate vegetative growth and provide the grass with green color. Nitrogen fertilization will be determined by color, density and rate of growth (clipping yields) of the grass. Interpretation of soil nitrogen analyses to exact amounts which are available to the plant is difficult. For this reason nitrogen rates will be adjusted, but not solely based on site testing. Leaching of nitrate nitrogen can be safely regulated by making controlled

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applications (spoon feeding), using controlled materials (slow-release) or using a combination of these approaches.

Controlled applications can be made by using soluble fertilizers and applying the materials with either a sprayer, or through the irrigation system (fertigation), that has been calibrated to put out an accurate amount of material per acre. Using either of these methods, the irrigation tech can personally control the rate and frequency of fertilizer application, and thereby reduce the tendency to apply excessive amounts of nitrate and ammonium forms of nitrogen on an infrequent basis.

Controlled materials, such as natural organic sources (Milorganite and others), isobutylidene diurea (IBDU), ureaformaldehtyde (UF) and coated ureas (SCU and others) are all slow-release nitrogen sources. They have the advantage of supplying a longer more uniform source of nitrogen, a lower salt index and reduced nitrogen leaching.

By combining soluble nitrogen sources with the slow-release nitrogen products, availability can be extended to the grass without fear of nitrogen leaching into the groundwater. In areas and/or application times subject to nitrogen bans, adjustments will be made using alternate products yet being just as effective.

# D. Pest Management

IPM (Integrated Pest Management) is a preventive approach that incorporates other systems rather than just the use of pesticides for controlling pest problems. It is an ecologically based system that uses biological and chemical approaches to achieve control. General pest management can use one of three strategies: prevention, containment or eradication. The particular pest problem can determine which approach to take. However, the plant material's overall condition will play a vital role in how well it can tolerate specific pest problems and which of these three approaches may ultimately

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be necessary. In order for IPM to work as a viable system, the Hort Tech must be familiar with the turf or plant material, the environment, and with the signs and symptoms of primary, occasional and potential pest problems. Experience and training are important prerequisites to an IPM approach which focuses on six basic components: 1) monitoring of potential pest populations and their environment: 2 & 3) determining pest injury levels and establishing treatment thresholds; 4) decision making, developing and integrating all biological, cultural and chemical control strategies; 5) timing and spot treatment utilizing either the chemical, biological or cultural methods: and 6) evaluating the results of treatment.

IPM programs rely on six basic approaches for plant protection. These include: 1)

Regulatory - using certified materials and seed to prevent noxious weed contamination;

2) Genetic - selecting improved grasses / plant material which perform well in specific areas and show a resistance to pest problems; 3) Cultural - following recommendations made for proper primary and secondary cultural practice which will maintain the material in the most healthy condition and influence its susceptibility to and recovery from pest problems: 4) Physical - cleaning equipment to prevent spreading of diseases and weeds from infected areas: 5) Biological - for a limited number of pest problems biological control can be used whereby natural enemies are introduced to effectively compete with the pest: and 6) Chemical - pesticides are a necessary and beneficial approach to turf pest problems, but use can be restricted in many cases to curative rather than preventive applications, thus reducing environmental exposure.



# References

# Partial - Client / Project List

# **Key Contacts / References:**

- ➤ Carroll Organization –Jimmy Chestnut 813-345-2555
- ➤ **Greenacre Properties** Melissa Wood 813-936-4120
- ➤ Robbins Electra Colby Robertson 850-838-6383

# Sample Clients by Market Segment:

# **Property Management Clients** (Multiple sites)

- Sentry Management
- Cushman and Wakefield
- Severn Trent
- Meritus
- Greenacre Properties
- Leland Management

#### **Commercial & Retail**

- CVS Pharmacy Hillsborough County to Collier County
- Wawa
- Brightview Real Estate
- City Center Cushman & Wakefield
- Grand Oaks Commerce Center

#### **HOA / CONDO**

- Bloomingdale Special Taxing District
- The Lakes HOA
- Hammocks CDD & HOA
- Watergrass CDD
- Ladera HOA
- The Preserve at Lansbrooke
- Mabel Bridge HOA

# **Multi-Family Housing / Apartment Communities**

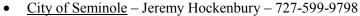
- Carroll Organization
- RADCO Residential
- Robbins Electra
- First Communities
- Equity Lifestyles Properties



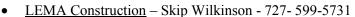
# **Landscape Construction**

# Partial Project List / Construction References

- Heartwood and Bark Jake Zimmerman 727-343-1809
  - o Grand Oaks at 75 Landscaping \$235k Feb 2017
  - o City of Tampa Selmon Landscaping \$160k December 2015
  - o City of Tampa Brorein Landscaping \$40k July 2014
  - o City of Largo FDOT Landscaping Seminole Blvd \$96k Jan 2013
  - o City of Largo FDOT Landscaping Walsingham \$110k July 2012
  - o City of Largo FDOT Landscaping East Bay \$495k Jan 2010
- Golden Sands General Contractors Dan Jenkins 727- 366-0881
  - o Bank of America Orlando \$9k Jan 2013
  - o BB&T Bradenton \$20k Nov 2011
  - o Colonial Bank Wesley Chapel \$75k July 2009
  - o Colonial Bank Clearwater \$85k- Dec 2008



- o City of Seminole FDOT Phase III \$36k Feb 2013
- o City of Seminole FDOT Phase II- \$30k Oct. 2012
- o City of Seminole FDOT Phase I- \$25k Feb. 2012



- o Family Medical Center St. Petersburg \$18k Jul 2014
- o Cibran Medical Seminole \$35k May 2010
- o Center for the Arts City of St Petersburg \$84k Dec 2010
- o Honeymoon Island State Park Dunedin \$35k Mar 2010
- Hawkins Construction Dan Downes 727-967-4810
  - o Aldi Port Richey \$10k April 2012
  - o Publix Hudson \$15k May 2011
  - o CVS Pharmacy Seminole \$55k Feb 2011
  - O CVS Pharmacy West Palm Beach \$50k Feb 2011
  - o CVS Pharmacy Lake Mary \$25k Jun 2009
- <u>Heart Construction</u> Joyce Mitchell 727- 641-3550
  - o Kissimmee Jail Expansion \$32k March 2011
  - o Lady Lake Library Town of Lady Lake \$40k March 2011
  - o Suncoast Mall SR52 Hudson \$295k July 2009
  - City of Tampa Oaks at Riverview \$45k July 2009
  - o City of Largo SW Recreation Center \$48K –Mar 2009
- Crown Auto Group Tim Reid 727-608-8315
  - o Crown Hyundai and Crown GMC St. Pete. \$125k June 2012



